

ZAGENO

ZAGENO

AI-powered e-commerce marketplace for life science research products, streamlining lab supply procurement for biotech and pharma R&D teams.

<https://go.zageno.com/>

Overview

ZAGENO is an AI-powered e-commerce marketplace and procurement software solution designed specifically for the life science industry, including biotech, pharma, academic institutions, and government research facilities. The platform's core value proposition is to accelerate scientific innovation by simplifying and automating the complex process of lab supply procurement and spend management.

Product Overview & Key Benefits ZAGENO connects researchers, lab managers, and procurement teams with over 40 million products from more than 5,300 global suppliers in a single, centralized marketplace. This aggregation eliminates the need to search multiple vendor sites, manage numerous PunchOuts, and handle excessive paperwork. Key benefits reported by customers include:

Time Savings: Scientists save an estimated 6–10 hours per week, lab managers save up to three days per week, and procurement teams save up to 30% of time per week on administrative tasks like 3-way matching and order tracking.

Cost Control: Labs report reducing operating costs by an average of 20-40% by enabling price comparison, enforcing custom approval flows, and leveraging real-time spend analytics.

Efficiency: The platform automates the end-to-end procurement process, from requisition to receiving and invoice processing, and offloads new supplier onboarding and management.

Main Features & Capabilities

AI-Driven Marketplace: Search and compare over 40 million SKUs from 5,300+ global brands with AI-driven search and a 'Scientific Score' system for unbiased product ratings.

Consolidated Purchasing: Users can build a single shopping cart with products from multiple suppliers, which is then processed as a consolidated Purchase Order (PO) and a single, consolidated invoice, with ZAGENO acting as the single supplier of record.

P2P/ERP Integration: Seamless integration via Single-Entry-Point technology into existing procurement (P2P) and ERP systems like Coupa, SAP Ariba, and NetSuite, ensuring data flows smoothly between lab and finance systems.

Spend Management & Control: Features custom approval workflows, purchase limits, GL code assignment, and a real-time spend dashboard for complete cost visibility and control.

Order & Supplier Management: Includes self-service order tracking, automated backorder and delivery notifications, automated 3-way matching, and offloaded supplier onboarding (new suppliers can be added within hours by the ZAGENO team).

Key Features

- AI-powered Lab Supply Marketplace (40M+ SKUs, 5,300+ suppliers)
- Scientific Score™ for Unbiased Product Ratings
- Consolidated Cart, PO, and Invoice (Single Supplier of Record)
- Custom Approval Workflows & Spend Control
- Seamless P2P/ERP Integration (Coupa, SAP Ariba, NetSuite)
- Automated 3-Way Matching and Invoice Reconciliation
- Self-Service Order Tracking & Notifications
- Offloaded Supplier Onboarding & Management

Pricing

Model: enterprise

Enterprise pricing model based on transaction fees (commissions from suppliers) and value-added services. Customers keep pre-negotiated discounts. Pricing is not publicly disclosed; a demo is required.

Target Company Size: startup, small, medium, enterprise

Integrations

SAP Ariba, Coupa, NetSuite, Procurify

Compliance & Certifications

This document was generated by IntuitionLabs.ai with the assistance of AI. While we strive for accuracy, please verify critical information independently.