



WellSky Long-Term Care

A comprehensive Electronic Health Record (EHR) platform for skilled nursing, assisted living, and other long-term care facilities.

<https://wellsky.com>

Overview

WellSky Long-Term Care (formerly Experience Care) is a comprehensive Electronic Health Record (EHR) platform designed specifically to streamline the management of long-term care facilities, including skilled nursing, continuing care retirement communities, assisted living, and intermediate care. The solution is built to help providers deliver quality patient care, optimize daily operations, and maintain compliance with regulatory standards.

Key Benefits and Capabilities

The platform's core value proposition is to automate processes, maximize reimbursement, and improve clinical outcomes. It achieves this through a fully integrated suite of clinical, financial, and operational tools.

Clinical & Operational:

Resident Care Management: Centralizes resident records, tracks care plans, and monitors vital health metrics in real-time.

Point of Care (POC) System: Features an intuitive, centralized POC module for bedside documentation, eCharting (eMar/eTar), and task/assignment management, saving nurses time away from screens.

Clinical Decision Support: Includes real-time alerts to prevent medication errors and adverse drug events.

MDS Review: Supports the Minimum Data Set (MDS) 3.0 to maximize reimbursements and reduce duplicate data entry.

Referral Management: A streamlined referral portal automates communication between partners to grow census and simplify the intake process.

Financial & Administrative:

Revenue Cycle Management (RCM): Maximizes reimbursement and optimizes cash flow by streamlining the billing process, including accounts receivable, electronic eligibility messages, and comprehensive contract management.

Integrated CRM: Features a Customer Relationship Management module to track conversions and develop data-driven marketing strategies for PDPM success.

Analytics & Reporting: Provides valuable insights through Facility Key Performance Indicator (KPI) dashboards and advanced analytics to improve care outcomes and enhance efficiency.

The platform is built on a strong foundation of core modules including Admit Discharge Transfer (ADT), eAssignments and messaging, and eDocuments.

Key Features

- Comprehensive EHR (Electronic Health Record)
- Revenue Cycle Management & Billing
- MDS (Minimum Data Set) Review
- Point of Care (POC) Charting (eMar/eTar)
- Care Plan and Assessment Management
- Referral Management & Intake
- Clinical Decision Support & ePrescribing
- Facility KPI Dashboards
- Integrated CRM Module

Pricing

Model: enterprise

Pricing is not publicly disclosed and is based on a customized quote following a consultation. It is an enterprise-level solution. Estimated costs for the general WellSky EHR system for post-acute care can range from \$1,000 - \$25,000+ per month depending on agency size, with significant initial setup fees.

Target Company Size: small, medium, enterprise

Integrations

FrameworkLTC, WellSky Specialty Care for Rehabilitation, WellSky Specialty Care for LTACH,
CareAcademy

Compliance & Certifications

HIPAA, HITRUST CSF

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