Vim

A point-of-care connection platform and developer marketplace that embeds data and applications directly into Electronic Health Record (EHR) workflows for value-based care.

https://example.com/1762583716458

Overview

Vim is a healthcare technology platform that provides a flexible and scalable cloud-based integration layer, **Vim Connect**, designed to connect data and applications directly into Electronic Health Record (EHR) workflows at the point of patient care. It acts as a middleware platform, eliminating the need for providers to use separate portals or 'swivel chair' between systems.

Key Benefits and Value Proposition

Vim clears the path for value-based care by connecting key healthcare stakeholders: providers, payers, EHRs, and health tech innovators. The platform delivers actionable data, tools, and AI-driven apps directly into the clinical workflow, which is proven to streamline operations, improve patient outcomes, and reduce the administrative burden on care teams. The platform boasts significant real-world impact metrics, including connecting over 150,000 providers and impacting over 30 million lives.

Main Features and Capabilities

EHR In-Workflow Integration (Vim Connect): Seamless, bi-directional data exchange and app embedding directly within the native EHR interface.

Value-Based Care Enablement: Tools for surfacing care gaps, enhancing risk adjustment accuracy, and improving quality scores.

Prior Authorization Streamlining: Automating and simplifying the prior authorization process at the point of care.

Clinical Data Exchange (CDE): Facilitating secure, real-time exchange of patient-specific data.

Vim Connect Marketplace: A curated app store for vetted third-party applications (e.g., AI scribes, Rx assistance) that are instantly available within the EHR workflow.

Developer Platform (Vim Canvas): A powerful SDK and API that allows health tech innovators to build and scale custom, in-workflow clinical applications rapidly.

Target Users and Use Cases

Vim is built for the entire healthcare ecosystem. Target users include:

Payers (Health Plans): To drive provider engagement and accelerate performance on value-based contracts.

Provider Networks (ACOs, MSOs, IDNs): To simplify workflows, improve quality and risk adjustment, and reduce administrative costs.

EHR Vendors: To offer enhanced functionality and a developer ecosystem to their users.

Health Tech Innovators/Developers: To gain fast, scalable access to EHR workflows without complex contracting and integration projects.

Key Features

- EHR In-Workflow Integration (Vim Connect)

- Value-Based Care Enablement

- Care Gap Management

- Risk Adjustment Accuracy

- Prior Authorization Streamlining

- Developer Platform (Vim Canvas)

- App Marketplace

- Bi-directional Clinical Data Exchange

Pricing

Model: enterprise

Enterprise pricing is based on organizational needs (Payer, Provider Network, or EHR) and scope of deployment. Pricing is not publicly disclosed. Individual user-level apps available on the Vim Connect Marketplace may offer free trials and per-user subscription tiers (e.g., ScribeAI Pro Tier at $139/month).

Target Company Size: medium, enterprise

Integrations

EHRs (100+ integrations), Health Plans, Health Tech Innovators

Compliance & Certifications

HIPAA, HITRUST CSF, SOC 2 Type 2