



RKL eSolutions

A technology consulting firm and Sage Partner specializing in custom ERP, IT, and compliance solutions for mid-market companies, including biotech and healthcare.

<https://www.rklesolutions.com>

Overview

RKL eSolutions is a leading technology consulting and IT services firm, and a top-tier Authorized Sage Partner, specializing in the implementation, customization, and support of Enterprise Resource Planning (ERP) and business management software like Sage Intacct, Sage X3, and Sage 100.

The company's core offering is a full-service approach that combines software solutions, custom development, and IT/Networking expertise to optimize business processes for growing mid-market organizations. For the biotech and healthcare sectors, RKL eSolutions provides tailored solutions that focus on critical industry needs such as regulatory compliance, financial management, and research and development (R&D) tracking.

Key Capabilities for Biotech/Healthcare:

Financial Management: Implementation of cloud-based ERP systems (like Sage Intacct) that are purpose-built for both nonprofit and for-profit healthcare and life science organizations, enabling streamlined accounting, budgeting, and financial reporting.

Compliance & Risk Management: Specialized consulting services to ensure **HIPAA** and **HITECH** compliance, IT audit services, and SOX compliance support. Their team includes Certified HIPAA Professionals (CHP) and Certified Information Systems Auditors (CISA).

R&D and Inventory: Solutions for chemical manufacturing and pharmaceuticals that integrate lab operations with accounting, manage R&D project costs, and provide robust inventory and distribution tracking, which is essential for compliance and quality control.

Custom Development & Integration: A dedicated team for developing custom applications, interfaces, and integrations to connect ERP systems with existing critical systems, such as lab management or specialized industry software.

By leveraging their deep accounting roots (as a subsidiary of RKL LLP) and technology expertise, RKL eSolutions acts as a strategic partner, focusing on successful implementation and long-term support rather than just selling a product. They target companies outgrowing legacy systems like QuickBooks and seeking a more comprehensive, compliant, and scalable solution.

Key Features

- Sage ERP Implementation & Support (Intacct, X3)
- HIPAA/HITECH Compliance Consulting
- Financial Management & Reporting (GL, AP, AR)
- Custom Software Development & Integration
- R&D Project Cost Tracking
- Inventory and Distribution Management
- Managed IT and Cybersecurity Services
- Business Process Automation

Pricing

Model: enterprise

Pricing is quote-based and varies significantly depending on the scope of the project, the specific Sage software being implemented (Intacct, X3, 100), the level of customization required, and the ongoing support/managed IT services package.

Target Company Size: medium, enterprise

Integrations

Sage Intacct, Sage X3, Sage 100, Avalara, PointClickCare, ADP Workforce Now

Compliance & Certifications

HIPAA, HITECH, SOX

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