

NovoPath

A comprehensive, cloud-based Laboratory Information System (LIS) that streamlines pathology workflows, boosts accuracy, and drives efficiency for multi-specialty labs.

<https://www.novopath.com/>

Overview

NovoPath 360 is a cutting-edge, SaaS-based Laboratory Information System (LIS) specifically designed to revolutionize operations for anatomic, molecular, and veterinary pathology laboratories. Built on a reliable cloud infrastructure, the platform provides a 360-degree view of laboratory operations, helping to automate, track, simplify, and complete complex cases faster than ever before.

The system's core value proposition is its ability to streamline pathology workflows, minimize manual input, and significantly reduce turnaround times (TATs). Key features include multi-specialty support, agnostic interfacing compatibility with over 150 Electronic Medical Records (EMRs) and a wide range of laboratory instruments, and a focus on regulatory compliance. NovoPath 360 enables digital pathology enablement, hands-free grossing via voice dictation, automated case assignments, and the generation of 100% customizable reports.

Target users include Lab Directors, Pathologists, and Technicians in private, commercial, and complex laboratories. The system is designed to help labs scale their case volume without increasing staff, offering tools for real-time performance tracking, discrepancy detection, and identifying bottlenecks. Security is a priority, with the platform being **HIPAA compliant** and **SOC 2 Type certified**, and offering security features like Single Sign-On (SSO) and Two-Factor Authentication (2FA).

NovoPath operates on a subscription model, but pricing is custom and not publicly disclosed, reflecting an enterprise-focused approach where costs vary based on lab size, user count, and customization needs. The company provides 24/7 customer support and implementation expertise built on over 30 years of experience in the pathology sector.

Key Features

- Multi-Specialty Support (AP, MDx, Vet)
- Agnostic Interfacing & Instrument Compatibility
- Digital Pathology Enablement

- Hands-Free Grossing (Voice Dictation)
- Accession to Storage Specimen Tracking
- 360° View Pre-Defined & Custom Dashboards
- Revenue Cycle Management (Billing, Claims, RCM)
- Customizable Reports
- EMR/EHR Integration (150+ EMRs)

Pricing

Model: enterprise

Pricing is custom and not publicly disclosed. It operates on a subscription-based model and requires direct engagement with sales for a quote, varying based on laboratory size, user count, and required features. User reviews suggest a higher total cost of ownership due to charges for modifications and ongoing support.

Target Company Size: small, medium, enterprise

Integrations

Electronic Medical Records (EMRs) (150+), Laboratory Instruments, Third-Party Applications (via DXE interoperability platform)

Compliance & Certifications

HIPAA, SOC 2 Type

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