MatrixCare Hospice

Cloud-based EHR solution for hospice providers, offering mobile point-of-care, revenue cycle management (RCM), and robust interoperability.

https://www.matrixcare.com/hospice-software

Overview

MatrixCare Hospice is a comprehensive, cloud-based Electronic Health Record (EHR) solution tailored for post-acute care providers, specifically hospice agencies. It is designed by clinicians to streamline both clinical and business workflows, enhancing patient care and operational efficiency. The platform is known for its strong emphasis on **interoperability**, supporting seamless data exchange across healthcare systems via networks like CommonWell Health Alliance and Carequality, which improves transitions of care.

Key features include a **cloud-based back-office system** and a **mobile point-of-care app** compatible with iOS and Android devices. This mobile tool allows field staff to document visits, access patient records, and coordinate care in real-time, even when working offline. The software helps agencies meet all **regulatory and compliance** requirements, including managing claims efficiently through its **Revenue Cycle Management (RCM)** solutions, which can help maximize reimbursements and reduce administrative burden.

MatrixCare Hospice also features **advanced analytics and customizable reporting** tools to provide data-driven insights into key metrics like patient outcomes, staff workload, and compliance. The system includes secure communication tools such as **direct messaging, document sharing, and a built-in video chat solution** for staff, patients, and families, fostering real-time engagement. The solution is trusted by thousands of facility-based and home-based care organizations.

Target users are home health and hospice agencies, palliative care, and senior living organizations, particularly mid-market to large agencies.

Key Features

- Cloud-based EHR/EMR

- Mobile Point-of-Care App (iOS/Android)

- Revenue Cycle Management (RCM) & Billing

- Interoperability (FHIR, CommonWell, Carequality)

- Advanced Analytics and Reporting

- Regulatory Compliance & Audit Readiness (CHAP Verified)

- Electronic Visit Verification (EVV)

- Secure Communication (Direct Messaging, Video Chat)

Pricing

Model: enterprise

Pricing is customized based on agency size and specific needs. Estimated costs for mid-market agencies (50–200 patients/day) are $50,000–$100,000 for initial setup and $3,500–$8,000 in monthly fees.

Target Company Size: mid-market, enterprise

Integrations

Home Care Pulse, Trella Health Marketscape, Luma Health, Hybrent, Hireology, Health Recovery Solutions (HRS), WorldView, Q. Qualis, Oracle Health, Epic, SureScripts, Inovalon, Brightree HME/DME

Compliance & Certifications

HIPAA, CHAP Verified