



Malbek

AI-powered Contract Lifecycle Management (CLM) solution that streamlines contracting for legal, procurement, sales, and finance teams.

<https://www.malbek.io/solutions/life-sciences>

Overview

Malbek is a modern, AI-charged Contract Lifecycle Management (CLM) platform that helps organizations expedite and streamline their contract requests, authoring, approval workflow, negotiation, signature, and renewal tracking. It is built to eliminate the challenges of manual and disjointed contracting, providing a single source of truth for all contract data. The platform is highly configurable, allowing business users to create tailored solutions without coding or IT intervention, leading to a lower total cost of ownership.

Key features include a powerful contract repository with advanced search, self-service contract creation with clause-level control, automated workflows, AI-powered search and metadata extraction, and robust reporting/audit trails.

For the **Life Sciences** sector (pharmaceuticals, biotechnology, healthcare, medical devices), Malbek offers specialized features like robust Amendment capabilities (e.g., Amendment Studio) to handle complex agreements like Clinical Trial Agreements, Distribution, and Supplier Agreements, ensuring adherence to industry-specific regulations like **FDA 21 CFR Part 11 and GxP**. It integrates seamlessly with popular business applications like Salesforce, DocuSign, and Coupa. The solution is suitable for Mid-Market and Enterprise-sized businesses.

Key Features

- AI-powered Contract Intelligence (Bek Legal AI Copilot)
- Automated Workflow and Approval Routing
- Centralized Contract Repository with Advanced Search

- Self-Service Contract Creation/Drafting with Clause Control
- Robust Amendment Capabilities (Amendment Studio)
- No-Code Configuration/Customization
- Real-time Reporting, Dashboards, and Audit Trails
- Electronic Signature Integration

Pricing

Model: enterprise

Custom pricing tailored to business needs, user types, modules, and integrations. Starting price is estimated at \$20,000.00/year. A free trial is available.

Starting at: USD \$20000

Target Company Size: mid-market, enterprise

Integrations

Salesforce, Hubspot, SAP, NetSuite, Slack, Coupa, OneTrust, Adobe Sign, DocuSign, Workday, Office 365, Palantir

Compliance & Certifications

SOC 2 Type II, SOC 1 Type II, ISO 27001, GDPR, CCPA, FDA 21 CFR Part 11, GxP

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