



Icertis Contract Intelligence

AI-powered Contract Lifecycle Management (CLM) platform that transforms contracts into structured data and strategic assets for large enterprises.

<https://www.icertis.com>

Overview

Icertis Contract Intelligence (ICI) is an AI-powered, enterprise-grade Contract Lifecycle Management (CLM) platform that structures and connects critical contract information to drive revenue, control costs, mitigate risk, and ensure compliance. It is utilized by numerous Fortune 500 companies, including over 30% of the Fortune 100, to manage millions of commercial agreements globally.

The platform goes beyond traditional CLM by using industry-leading generative AI (such as Icertis Copilot, built on Microsoft Azure OpenAI Service) and agentic workflows to transform contracts from static documents into strategic, operational assets.

Key features and capabilities include:

AI-powered Drafting & Authoring: Template- and clause-based contract creation with generative AI assistance and dynamic clause insertion.

Negotiation Intelligence: AI-driven red-line summaries, playbooks, and fallback positions to accelerate the negotiation phase.

Central Contract Repository: A centralized, secure repository that digitizes and structures contract data and metadata for robust search and retrieval.

Obligation & Renewal Management: Automated tracking, assignment, and fulfillment monitoring of contractual obligations and entitlements to ensure compliance and value realization.

Risk Scoring & Compliance Monitoring: Proactive identification and flagging of contract risks, with powerful compliance tools and a quantitative/qualitative risk-scoring model.

Analytics & Reporting: Highly configurable role-based dashboards and visualizations for real-time insights, KPIs, and audit trails.

ICI is highly configurable and supports complex workflows across the enterprise, including buy-side (procurement) and sell-side (sales) contracting motions, and is used by legal, procurement, sales, and

finance teams.

Key Features

- AI-powered Drafting & Clause Library
- Negotiation Intelligence (AI Playbooks)
- Obligation & Renewal Management
- Risk Scoring & Compliance Monitoring
- Central Contract Repository & Structured Data
- E-signature & Execution Workflow
- Contract Analytics & Reporting
- Generative AI (Icertis Copilot)

Pricing

Model: enterprise

Icertis does not publicly disclose its pricing. It operates on a custom quote model tailored for enterprise-level needs, based on factors like the volume of user licenses, the specific feature set (modular design), contract volume, and chosen deployment style (cloud, on-premises, or hybrid). Pricing is reported to be significantly higher than the market average.

Target Company Size: enterprise

Integrations

Microsoft Azure, SAP, Salesforce, Workday, SAP Ariba, Microsoft SharePoint

Compliance & Certifications

ISO 27001