

# **ECP Billing**

A cloud-based billing solution for senior living and long-term care, seamlessly integrated with ECP's clinical EHR for accurate revenue capture and invoicing.

https://www.ecp123.com/billing

#### **Overview**

ECP Billing, part of the comprehensive ECP (Extended Care Professional) software suite by Eldermark, is a cloud-based solution designed specifically to streamline the complex billing processes in senior living, assisted living, and long-term care communities. It aims to maximize revenue capture, reduce administrative overhead, and ensure billing accuracy by eliminating manual data entry and linking financial operations directly to clinical records.

#### **Key Features and Capabilities**

The software's core value proposition is its seamless integration with ECP's EHR and eMAR modules. This connection allows for real-time, automated charge capture, ensuring that all services provided are accurately billed.

**Automated Level of Care Adjustments:** Captures and automatically prorates level of care changes immediately, ensuring billing is always up-to-date and accurate.

**Comprehensive Ancillary Charge Capture:** Automatically captures ancillary charges (e.g., guest meals, salon services, medical supplies) directly from clinical records and integrates them into the billing system.

**Seamless Clinical/Billing Integration:** Links clinical operations (EHR, eMAR) directly to billing to reduce redundancy, minimize errors, and save staff time.

**Online Payment Processing:** Supports flexible and convenient payment options for residents, including ACH, credit, and debit payments, to expedite cash flow.

Claims and Medical Billing Management: Provides tools for efficient and compliant Medicaid claims management and submission.

**Export to General Ledger Software:** Allows for seamless connection with existing accounting systems by exporting invoicing information to general ledger software (e.g., QuickBooks).

**Customizable Billing Templates:** Enables the creation of custom charge templates for recurring charges, daily rates, and à la carte items.

**Real-time Financial Dashboards:** Offers out-of-the-box reports and dashboards for real-time financial visibility, tracking revenue, and monitoring Accounts Receivable Days.

#### **Target Users and Use Cases**

ECP Billing is an essential tool for **Owners and Operators**, **Directors and Managers**, and **Finance/Administrative Teams** in various long-term care settings.

**Target Industries:** Assisted Living, Senior Living, Long-Term Care, Group Homes, Independent Living, Memory Care, and Intellectual and Developmental Disabilities (IDD) communities.

**Primary Use Cases:** Revenue optimization, streamlining resident accounts receivable (AR) workflow, quick and precise invoicing, and ensuring regulatory compliance through audit-ready financial records.

### **Key Features**

- Automated Level of Care Adjustments
- Comprehensive Ancillary Charge Capture
- Seamless Clinical/Billing Integration
- Online Payment Processing (ACH, Credit/Debit)
- Claims and Medical Billing Management
- Export to General Ledger Software
- Real-time Financial Dashboards
- Customizable Billing Templates

## **Pricing**

Model: enterprise

Customized, quote-based pricing depending on the organization's size and specific requirements. It is based on a per-user, monthly subscription model. Contact sales for a personalized quote.

Target Company Size: small, medium, enterprise

## **Integrations**

650+ LTC Pharmacy Integrations (HL7), QuickBooks, Salesforce, HubSpot CRM, Microsoft 365, Tableau, BILL (formerly Bill.com), Accushield, Aline

## **Compliance & Certifications**

HIPAA, SOC2, ONC Certified HIT

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