CollaborateMD

Cloud-based medical billing and practice management software with a 99% first-pass claim rate for small to midsize healthcare practices.

https://www.collaboratemd.com

Overview

CollaborateMD is a cloud-based medical billing and practice management solution designed to streamline the revenue cycle and administrative workflows for independent physician practices and medical billing services. The software is noted for its intuitive, user-friendly interface and its core focus on accelerating payments and reducing administrative burden.

Key Features and Capabilities

CollaborateMD's primary value proposition is its robust Revenue Cycle Management (RCM) tools, highlighted by an exceptionally high 99% First Pass Acceptance Rate (FPA), which is significantly higher than the national average. This is achieved through **Real-Time Claim Submission** and an integrated clearinghouse with thousands of built-in **Claim Scrubbing** and coding edits to prevent errors before submission.

For practice management, the platform includes a comprehensive **Appointment Scheduler** with patient reminders, real-time patient eligibility verification, and over 125 **Customizable Reports and Analytics** to monitor financial performance. Patient engagement features include an **Online Patient Portal**, **In-App Credit Card Processing**, and patient payment plans to simplify collections.

Target Users and Deployment

The software is best suited for **small to midsize medical practices** and billing services across various specialties. It is a **100% cloud-based** (SaaS) solution, which allows it to be accessed from anywhere via a web browser. The **CMD2GO** feature extends core functions like secure messaging and scheduling to mobile devices via a secure web-browser, which is also referred to as a mobile app.

Integration and Compliance

CollaborateMD supports integration with various Electronic Health Record (EHR) and Electronic Medical Record (EMR) systems, offering the ability to build standard and customized **HL7 interfaces**. The company prioritizes data security and is certified as **HIPAA** and **SOC 2 Type 2 compliant**, utilizing security measures like encryption and Multi-Factor Authentication (MFA).

Key Features

- Real-Time Claim Submission

- 99% First Pass Claim Rate (FPA)

- Claim Scrubbing & Clearinghouse Edits

- Appointment Scheduling & Reminders

- Patient Payment Portal & In-App Processing

- 125+ Customizable Reports & Analytics

- EHR/EMR Integration (HL7 Interface)

- Claim Follow-Up & Task Management

Pricing

Model: subscription

Subscription-based with four plans (Starter, Basic, Growth, Unlimited). Pricing is per rendering/attending provider, starting at $225 per month. The company states there are no contracts or start-up fees, but volume-based pricing applies to electronic claims, ERA, and eligibility verification.

Starting at: USD $225

Target Company Size: small, medium

Integrations

Practice Fusion EHR, Alleva, Amazing Charts, Elation Health, EyeMD, Hello Health, Kipu, Medical Mime

Compliance & Certifications

HIPAA, SOC 2 Type 2