

# Veeva Direct Data API: A Complete Technical Guide

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# Executive Summary

The **Veeva Direct Data API** is a newly introduced high-throughput, read-only interface designed to extract Veeva Vault data in bulk for analytics, AI, and system-to-system integration. Announced in early 2025, it is included at **no additional license cost** as part of the Veeva Vault Platform (<sup>[1]</sup> [ir.veeva.com](https://ir.veeva.com)) (<sup>[2]</sup> [www.veeva.com](https://www.veeva.com)). According to Veeva, this API delivers Vault data “up to 100 times faster than traditional APIs” while maintaining transactional consistency over large datasets (<sup>[2]</sup> [www.veeva.com](https://www.veeva.com)) (<sup>[1]</sup> [ir.veeva.com](https://ir.veeva.com)). The API produces **Full**, **Incremental**, and **Log** data files on a fixed schedule (see Table 1), along with metadata and manifest files that fully describe the data model. These comma-separated CSV extracts and audit logs can be replicated into data warehouses (e.g. Snowflake, Redshift, Databricks, Microsoft Fabric) for timely analytics and advanced [AI model training](#).

Implementation of the Direct Data API dramatically simplifies Vault data replication. Previously, extracting large volumes of Vault data required numerous individual API calls or custom tools; the Direct Data API instead packages complete or changed data sets into pre-generated archives (<sup>[3]</sup> [developer.veevavault.com](https://developer.veevavault.com)) (<sup>[4]</sup> [developer.veevavault.com](https://developer.veevavault.com)). Veeva provides example tools (Postman collections, shell scripts) and open-source “accelerators” to load these files into modern data platforms (<sup>[2]</sup> [www.veeva.com](https://www.veeva.com)) (<sup>[5]</sup> [developer.veevavault.com](https://developer.veevavault.com)). Because the files include a full description of the Vault schema and all object fields, the external system can recreate Vault tables without prior knowledge of Vault’s internal data model (<sup>[6]</sup> [developer.veevavault.com](https://developer.veevavault.com)) (<sup>[7]</sup> [developer.veevavault.com](https://developer.veevavault.com)).

In practice, customers and partners are already exploring new use cases empowered by this API. With fine-grained 15-minute incremental files and daily full snapshots, organizations can build near-real-time dashboards and AI pipelines that leverage the very latest Vault data. According to Veeva leadership, easy, reliable access to Vault’s large data volumes “will fuel innovation in AI and analytics” across life sciences (<sup>[8]</sup> [www.contractpharma.com](https://www.contractpharma.com)) (<sup>[9]</sup> [ir.veeva.com](https://ir.veeva.com)). Indeed, leading pharmaceutical companies are investing heavily in data and AI – for example, a GlobalData report forecasts the pharma data/analytics market to grow from \$1.1 billion in 2022 to \$2.1 billion by 2028 (9.5% CAGR) (<sup>[10]</sup> [www.globaldata.com](https://www.globaldata.com)) – and the new Direct Data API positions Vault users to participate fully in this trend.

This report provides a comprehensive technical guide and analysis of the Veeva Direct Data API. We begin with background on Vault data integration needs, then detail the API’s features, file structures, and use cases. We compare it against prior Vault integration methods, provide data-driven context and expert commentary, and review case scenarios. Finally, we discuss industry implications and future directions as Vault data becomes more accessible for advanced analytics and AI.

## Introduction and Background

### Life Sciences Data Growth and Integration Challenges

The life sciences industry is experiencing an explosive growth of data, driving strong demand for advanced analytics and AI tools. Data sources such as [clinical trials](#), publishing, prescription and sales data are multiplying. Veeva notes that medical literature now **doubles roughly every three years**, and even a single “digital pill” trial can generate more data than all of a company’s previous trials combined (<sup>[11]</sup> [www.veeva.com](https://www.veeva.com)). Industry executives report high confidence in big-data transformation: a 2024 GlobalData survey found **68% of pharma respondents** were “very/quite confident” that big data will transform the industry (<sup>[12]</sup> [www.globaldata.com](https://www.globaldata.com)). Major companies (e.g. Pfizer, Bristol-Myers Squibb) are already leveraging AI on diverse



data sets. As one Pfizer technologist observed, AI can “deliver insights that help customers get to the next best action and drive more intelligent customer engagement,” and the impact has been “positive” ([13] [www.veeva.com](http://www.veeva.com)).

To realize this potential, organizations require robust data foundations: centralized, well-structured data stores that combine information from multiple enterprise systems. In practice, many life sciences firms maintain data warehouses, data lakes, or cloud data platforms (Snowflake, Databricks, Redshift, Azure, etc.) as their analytics backbone ([14] [www.phdata.io](http://www.phdata.io)) ([15] [www.veeva.com](http://www.veeva.com)). However, it has often been difficult to include content from Veeva Vault in these analytical stores. Vault is a cloud-native content/data management platform used by hundreds of pharma companies (Veeva serves 1,000+ organizations ([16] [www.veeva.com](http://www.veeva.com))) for quality, [regulatory](#), clinical, and commercial processes. Key datasets (document metadata, system logs, CRM records, etc.) reside in Vault, but were historically hard to extract at scale. Existing Vault APIs (SOAP, REST, GraphQL) are transactional and fine-grained—they retrieve object records one query at a time. Pulling even moderate volumes of Vault data often required thousands of API calls, complex custom code, or manual exports. This posed performance and reliability bottlenecks when integrating Vault data with enterprise analytics.

In this context, Veeva introduced the **Direct Data API (DDA)** in early 2025 as a *bulk* extraction solution tailored for Vault. Rather than querying individual records, DDA delivers entire datasets (or changesets) as downloadable files. It is intended **not** for real-time application logic, but for *data warehousing*, business intelligence, and AI use cases ([4] [developer.veevavault.com](http://developer.veevavault.com)). With DDA, Vault data can be replicated in near-real time to warehouses so that analytics and [AI workflows](#) can run efficiently on large Vault datasets. This marks a strategic shift: Veeva explicitly aims to “enable AI innovation” by making Vault content easily available ([1] [ir.veeva.com](http://ir.veeva.com)) ([8] [www.contractpharma.com](http://www.contractpharma.com)). As the SVP of Veeva AI Solutions, Andy Han, put it: “Veeva Direct Data API is a breakthrough technology that will enable new types of applications and integrations... [providing] easy and reliable access to large volumes of Veeva Vault data” ([8] [www.contractpharma.com](http://www.contractpharma.com)).

This report will break down how the Direct Data API works, what data it provides, how it is used, and why it matters. We draw on Veeva’s documentation and press releases, industry reports, and expert sources to analyze the technology, its benefits and trade-offs, and its implications for the industry. The goal is a **complete guide** to DDA: a technical reference for practitioners alongside strategic insight for decision-makers.

## Veeva Vault and Data Integration

**Veeva Vault Platform.** Veeva Vault is a cloud-based content and data management suite for the life sciences industry, covering areas such as regulatory, quality, clinical trials, safety, and customer relationship management. Because of Vault’s specialization for pharma/biotech, it is a critical component of many companies’ IT and compliance infrastructure. The platform’s architecture includes standard objects (e.g. RFPs, submissions, SOPs, reports) and supports arbitrary custom objects and document workflows. Veeva claims over 1,000 customers across the world ([16] [www.veeva.com](http://www.veeva.com)), from large multinationals to smaller biotechs.

**Integration Before Direct Data API.** Historically, integrating Vault data into enterprise systems has been accomplished via Vault’s standard APIs or built-in tools:

- **Transactional APIs (SOAP/REST/GraphQL).** Vault exposes a robust REST (and SOAP) API that allows querying or updating individual object records, documents, and metadata. For example, one can query the `User__c` object or list document versions. Developers often use these APIs (sometimes combined with GraphQL [4]) to pull data out of Vault. However, because they return one record (or one small page of records) per query, retrieving entire large tables requires iterating over all IDs or changing date ranges repeatedly. The rate limits, API complexity, and the need for assembly logic make this approach cumbersome for large-scale analytics.



- **Document Export and Vault Loader.** Vault includes a “Vault Loader” and Export APIs for migrating data and documents (e.g. export all versions of a document). These are typically used for content migration or backup rather than continuous analytics integration. For example, the `Export Document Versions` endpoint can push large batches of files to a staging server, but it is not designed for incremental data integration (nor does it export structured metadata in an analytics-friendly format) ([17] [developer.veevavault.com](https://developer.veevavault.com)).
- **Custom connectors and ETL tools.** Some integration platforms (like Fivetran, CData, ODI, etc.) have developed connectors for Vault. For instance, Fivetran offers a Vault connector (currently in Beta) that incrementally synchronizes Vault objects to a data warehouse using Vault’s APIs ([18] [fivetran.com](https://fivetran.com)). This connector detects changes by looking at `modified_date__v` fields and even calls Vault’s deletion API to capture deleted records ([18] [fivetran.com](https://fivetran.com)). While effective for many use cases, such connectors are essentially doing the same transactional retrieval under the hood and are subject to Vault’s API performance limits and complexity. In practice, before DDA, organizations often had to custom-build integrations. A consultant from phData noted that “*there are no commercially available connectors*” and they had to build their own framework to ingest Vault data into Snowflake ([19] [www.phdata.io](https://www.phdata.io)).

These methods illustrate that, until recently, extracting Vault data for analytics generally meant significant custom ETL effort or reliance on multiple API-driven queries. The introduction of the Direct Data API changes this paradigm by providing **bulk, file-based access**. We now examine how DDA is designed and how it operates.

## Direct Data API: Overview and Features

**What is the Direct Data API?** The Direct Data API is a new Vault Platform service (announced Feb. 2025) for high-speed, read-only extraction of Vault data ([20] [developer.veevavault.com](https://developer.veevavault.com)) ([21] [www.veeva.com](https://www.veeva.com)). Technically it consists of REST endpoints that allow authorized clients to list and download pre-generated data files. Veeva describes it as “*transactionally sound*” and “*efficient*”: the Vault system continuously compiles data in the background, so that clients can obtain large slices of data with a single request rather than with many small API calls ([21] [developer.veevavault.com](https://developer.veevavault.com)) ([21] [www.veeva.com](https://www.veeva.com)).

**Usage Scenarios.** Direct Data API is explicitly targeted at organizations that want to **replicate Vault data to external systems** such as data warehouses or lakes ([14] [developer.veevavault.com](https://developer.veevavault.com)) ([14] [www.phdata.io](https://www.phdata.io)). Typical use cases include:

- **Analytics and Business Intelligence:** Load Vault data into analytics platforms to run reports or dashboards. For example, a compliance team might feed quality management data into Tableau or Power BI; a commercial team might analyze customer targeting records with advanced BI tools.
- **Data Integration Hub:** Consolidate Vault data alongside other corporate data (CRM, sales, supply chain, etc.) for unified analysis. By centralizing Vault information in a data lake (e.g. Snowflake), organizations can apply machine learning and cross-dataset analytics.
- **Artificial Intelligence and ML:** Leverage Vault’s rich data (documents, activities, audit trails) as training input for AI models. Veeva explicitly mentions that companies can “*train [LLM] models with Vault data*” for custom needs ([14] [developer.veevavault.com](https://developer.veevavault.com)). For instance, a biotech could train an NLP model on its internal document corpus to capture domain-specific knowledge.

Because the Direct Data API is read-only and batch-oriented, it is **not** intended for real-time transactional integration (e.g., it won’t push changes to Vault or serve live customer API calls). It’s fundamentally a replication/extraction tool.

**Key Features.** According to Veeva, the Direct Data API offers several practical advantages:

- High Throughput:** Data is staged continuously and delivered in bulk. Veeva claims the DDA can facilitate data extraction “up to 100 times faster than traditional APIs” ([21] [www.veeva.com](http://www.veeva.com)). This is due to the fact that Vault pre-generates the data files in the background; by the time a client requests them, the work of gathering records has already been done, avoiding per-call latency and rate-limiting of the usual APIs ([21] [developer.veevavault.com](http://developer.veevavault.com)) ([2] [www.veeva.com](http://www.veeva.com)).
- Ease of Use:** Each data file has a well-defined, fixed format, and Veeva provides metadata describing the schema. Unlike building custom API calls for each object, consuming a DDA file does not require detailed knowledge of Vault’s data model. The file package includes a `metadata.csv` that lists all field names, types, and relationships ([22] [developer.veevavault.com](http://developer.veevavault.com)) and a `manifest.csv` summarizing contents ([23] [developer.veevavault.com](http://developer.veevavault.com)). As one Veeva guide notes, “A Direct Data file is produced in a fixed, well-defined, and easy-to-understand format” ([6] [developer.veevavault.com](http://developer.veevavault.com)). This simplifies integration: the external system can automatically create tables based on these schemas and import the CSVs without custom coding per field.
- Timeliness and Consistency:** Files are published on a regular schedule and reflect a transactionally consistent snapshot of the Vault data for that interval. A daily **Full** file contains *all* data in the Vault up to that day ([3] [developer.veevavault.com](http://developer.veevavault.com)), while **Incremental** files capture every change over 15-minute windows ([24] [developer.veevavault.com](http://developer.veevavault.com)). Because Vault guarantees referential integrity and ordering within each file, clients can reliably update their warehouse by applying one full load and then a sequence of incremental loads without worrying about partial transactions or out-of-order data.
- Comprehensive Coverage:** The Direct Data API automatically includes almost all types of Vault data. Supported data components (as of Vault version 24.1+) include **Vault Objects** (all standard and custom objects) and their fields, **Document** metadata (including versions, types, relationships, and links to actual content), **Picklists** (all values used by documents/objects), **Workflows** (all workflow instances, tasks, and history), and **Audit Logs** (system, document, object, and login logs) ([25] [developer.veevavault.com](http://developer.veevavault.com)) ([26] [developer.veevavault.com](http://developer.veevavault.com)). (Certain data are excluded or limited by design: for example, audit log extracts do not themselves contain binary file content or document source files; they only include references which can be used with other Vault export APIs ([27] [developer.veevavault.com](http://developer.veevavault.com)).) Importantly, all data are extracted according to a fixed Vault configuration; **deleted records** are captured in separate “\_deletes” CSV extracts so that even removals are fully tracked.
- Cost/License:** Upon release (Feb 2025), Veeva announced that Direct Data API would be included **at no extra charge** with the Vault Platform ([1] [ir.veeva.com](http://ir.veeva.com)). This removes a financial barrier – companies do not need an additional integration license to use it. The only prerequisite is enabling the feature in the Vault (currently via an admin setting or support request) ([28] [developer.veevavault.com](http://developer.veevavault.com)).

These features suggest that Direct Data API is a purpose-built pipeline for moving Vault data out. In the next sections we describe in detail the file types, structures, and retrieval process.

## Direct Data API File Types and Structure

The Direct Data API delivers data through downloadable files of three types – **Full**, **Incremental**, and **Log** – each with a prescribed schedule and content scope ([29] [developer.veevavault.com](http://developer.veevavault.com)) ([30] [developer.veevavault.com](http://developer.veevavault.com)). All files are provided as gzip-compressed `.tar.gz` archives containing multiple CSV extracts. The naming convention and structure of these files are standardized as follows:

File Type	Timing/Frequency	Contents	Availability	Purpose/Use Case
<b>Full (F)</b>	Published once per day at 01:00 UTC for the prior day’s data ([3] <a href="http://developer.veevavault.com">developer.veevavault.com</a> ). Each Full extract covers all data in the Vault from its creation up to the file’s stop time (Vaults are timestamped	A complete snapshot of <i>all</i> supported Vault data (objects, documents, picklists, workflows) as of the end of the previous day ([3] <a href="http://developer.veevavault.com">developer.veevavault.com</a> ) ([26]	Each Full file is retained for <b>2 days</b> before expiring ([3] <a href="http://developer.veevavault.com">developer.veevavault.com</a> ).	Used for initial data loads or full refreshes of an external database. Provides a baseline containing



File Type	Timing/Frequency	Contents	Availability	Purpose/Use Case
	from the year 2000 onward in practice).	<a href="#">developer.veevavault.com</a> ). Includes all active and inactive records and corresponding metadata.		everything (since vault creation).
<b>Incremental (N)</b>	Published every 15 minutes, 15 minutes after the interval end (e.g. data from 02:00–02:15 UTC is published at 02:30) ([24] <a href="#">developer.veevavault.com</a> ). There are up to 96 Incremental files per day, covering a continuous stream of 15-min windows.	Only records that have changed (created, updated, or deleted) in that 15-minute window. The CSV extracts include both new/updated records and separate “_deletes” extracts for any deletions detected in that period.	Each Incremental file is retained for <b>10 days</b> ([24] <a href="#">developer.veevavault.com</a> ).	Used for ongoing synchronization after the full load. By applying each 15-minute Incremental file in sequence, an external warehouse can stay nearly up-to-date with Vault changes.
<b>Log (L)</b>	Published once per day at 01:00 UTC, covering activities of the previous calendar day ([30] <a href="#">developer.veevavault.com</a> ).	Contains audit log data: it includes four types of log extracts (System, Document, Object, and Login logs) for that one day ([25] <a href="#">developer.veevavault.com</a> ) ([30] <a href="#">developer.veevavault.com</a> ). Each extract lists all relevant audit events (e.g. record creations, configuration changes, login events) that occurred on that day.	Each Log file is retained for <b>2 days</b> ([30] <a href="#">developer.veevavault.com</a> ).	Used for capturing change history, compliance reporting, and security monitoring. Allows analysis of user activities and system events.

These schedules and retention periods are built into DDA. In practice, when a Vault is enabled for Direct Data API, it immediately begins generating these files automatically at the prescribed times. Clients need only to call the API endpoints to list and download whatever Full, Incremental, or Log files are currently available (within the retention window) for the time ranges they care about.

For reference, the official documentation shows that a typical Full file name looks like `{vaultid}-YYYYMMDD-0000-F.tar.gz.001` (with parts if large) ([31] [developer.veevavault.com](#)). Here `YYYYMMDD` is the file's creation date and the time (here `0000`) indicates the stop time of the data range. For example, a file named `143462-20240123-0000-F.tar.gz.001` is the first part of a Full file for Vault 143462, containing all data up to January 23, 2024 at 00:00 UTC ([31] [developer.veevavault.com](#)). Incremental files use similar naming with type `N` (and corresponding time windows), and Log files use `L`.

Internally, each file's data is organized into **extract** CSVs (one per Vault component). For instance, there will be extracts for each Vault object (e.g. `Account__c.csv`, `User__sys.csv`, etc.), for document versions (`document_version__sys.csv`), for document relationships (`document_relationship__sys.csv`), for picklists (`picklist__sys.csv`), and several for workflows (e.g. `workflow__sys.csv`, `workflow_item__sys.csv`, etc.) ([32] [developer.veevavault.com](#)) ([33] [developer.veevavault.com](#)). Each extract CSV is tabular data: rows of records for that component during the file's timeframe. If a record was deleted, that record's entire row appears in a separate file with `_deletes` appended to the extract name. For example, deleted document versions appear in a file named `document_version__sys_deletes.csv`. This ensures no data change is lost.

At the root of each archive is a `manifest.csv` and a `metadata_full.csv` (for Full files) or `metadata.csv` (for Incremental files). The `manifest.csv` comprehensively lists all the extracts included, their labels, the number of records in each, and the relative file path. A simplified excerpt of the manifest file's format is shown below:

Column Name	Description
<code>extract</code>	The extract name in the format <code>{Component}.{extract_name}</code> (e.g. <code>Object.user__sys</code> ) ([34] <a href="#">developer.veevavault.com</a> ).
<code>extract_label</code>	Human-readable label for the extract (e.g. <code>User</code> for <code>user__sys</code> ) ([34] <a href="#">developer.veevavault.com</a> ).
<code>type</code>	Either <code>updates</code> or <code>deletes</code> (this column appears if the extract is from an Incremental file to distinguish new/updated rows vs deleted rows) ([35] <a href="#">developer.veevavault.com</a> ).
<code>records</code>	The number of rows (records) in this extract CSV. A zero indicates no data (which may mean the CSV is omitted) ([35] <a href="#">developer.veevavault.com</a> ).
<code>file</code>	The relative path to the CSV file within the archive. If <code>records</code> is zero, this field may be blank ([36] <a href="#">developer.veevavault.com</a> ).

The `metadata_*.csv` file defines the schema of each extract. Each line in this metadata file describes one column in an extract, including its data type (string, number, date, boolean, or a relationship/picklist reference) and other attributes. For example, the `metadata.csv` contains columns like `column_name`, `type`, `length`, and `related_extract` ([37] [developer.veevavault.com](#)). By reading this file, any consumer system can automatically understand exactly what fields and data types to expect in each extract, allowing it to create appropriate tables and types on-the-fly.

Altogether, a Direct Data API archive provides a **self-describing snapshot** of Vault data. No prior mapping of Vault schema is required by the user – the included metadata declares it. Users simply decompress the `.tar.gz` (e.g. using `tar -xvzf`), and then load the CSV extracts into their target database, possibly using the manifest to guide their ETL procedures.

## Data Extract Details

We next highlight the main categories of extracts available in a Direct Data file, along with selected standard columns. (For full details, see the official documentation.)

- **Vault Object Extracts:** Each custom and standard Vault object has its own CSV extract. These object extracts include all fields of the object, even inactive ones, plus a set of standard system columns. Common standard columns present in every object extract include the record's `id`, `status__v`, `created_date__v`, `modified_date__v`, `created_by__v`, `modified_by__v`, `global_id__sys`, and `link__sys` (global cross-vault ID) ([38] [developer.veevavault.com](#)). For example, a "User" object extract will have columns like `id` (the user ID), `name__v`, `status__v`, and so on ([38] [developer.veevavault.com](#)). (Custom fields defined on the object also appear as additional columns, with their developer names.) These files are the raw operational data of Vault – they could include, e.g., all customer accounts, CRM records, quality documents, etc., depending on the Vault's configuration.

- **Document Version Extract ( document\_version\_\_sys.csv ):** This file contains metadata for each document version stored in Vault. It includes fields such as `id` (which combines document ID and version number), `doc_id` (the base document ID), `version_id`, `major_version_number`, `minor_version_number`, `type`, `subtype`, `classification`, and other defined document fields ([39] developer.veevavault.com). Three special columns in this extract provide URLs or Vault API commands for retrieving the document's content: `source_file`, `rendition_file`, and `text_file` ([40] developer.veevavault.com). (These fields contain signed URLs that allow downloading the source file, a selected rendition, or the full text. However, Direct Data API will *not* include the file content itself in the CSV; it only provides the links. To actually export document files or renditions in bulk, one must use the separate "Export Document Versions" API endpoint ([27] developer.veevavault.com).) Deleted document versions appear in `document_version__sys_deletes.csv`.
- **Document Relationship Extract ( document\_relationship\_\_sys.csv ):** Vault can link documents to each other (for example, associating a protocol to its submission PDF). These relationships are captured in `document_relationship__sys.csv`, which includes standard columns like `id` (relationship ID), `source_doc_id__v`, `target_doc_id__v`, plus `modified_date__v` and `modified_by__v` ([41] developer.veevavault.com). Deleted relationships are tracked similarly in a `_deletes` file.
- **Picklist Extract ( picklist\_\_sys.csv ):** Picklist values used by object fields or documents are provided in a single extract. Each row identifies a value of a picklist, along with metadata. Standard columns include `modified_date__v`, `object`, `object_field`, `picklist_value_name`, `picklist_value_label`, and `status__v` ([42] developer.veevavault.com). Only picklists actually referenced by some object or document are included. If a picklist value is renamed, the old value appears in the `_deletes` extract, while the new name is in `picklist__sys.csv` ([42] developer.veevavault.com).
- **Workflow Extracts:** Workflow data (documentApproval, for example) is output into several extracts:
  - `workflow__sys.csv` : Workflow instance details (ID, definition name, owner, start/end dates, etc.).
  - `workflow_item__sys.csv` : Items (document or object IDs) associated with each workflow instance.
  - `workflow_task__sys.csv` : User task assignments.
  - `workflow_task_item__sys.csv` : Specific task items.
 Together these capture the entire active/inactive workflow history. All workflow instances are included (active and inactive), but if the file is an incremental snapshot, only tasks completed in that interval may appear in the incremental extract. (Note: participant group details for workflows are **not** included in DDA extracts by design.) ([33] developer.veevavault.com).
- **Audit Log Extracts (in Log file):** Each Log file (type `L`) contains four distinct CSV extracts for system events, object record changes, document changes, and login events. For example, `system_log.csv` might list every configuration change (with username and timestamp), while `object_log.csv` lists how many records were created/updated for each object. These log extracts allow external systems to reconstruct who did what and when in the Vault. (Each Log file covers only one day of logs – the archive's name reflects the date.)

In summary, the Direct Data API provides a full *day's or window's* worth of Vault data in packaged form: objects, documents, picklists, workflows, and logs, all in CSV. A consumer system simply loads each CSV into its target tables. Because the files include `metadata.csv` with columns and data types, and a `manifest.csv` with counts, this loading can be automated without manually mapping Vault's schema.

## Using the Direct Data API

Direct Data API is accessed via standard HTTP calls to Vault's REST endpoints. The general workflow is as follows:

1. **Enable the feature.** An administrator must enable Direct Data API in their Vault (this is a one-time setup). In early 2025 it is enabled by contacting Veeva Support or through an Admin setting ([28] developer.veevavault.com). Once enabled, the Vault system will generate Direct Data files on its normal schedule.



2. **Authentication.** As with other Vault APIs, clients must authenticate. One typically obtains a session ID by logging in (or using OAuth/ConnectedApp). This session ID is then provided as a Bearer token in the `Authorization` header of subsequent requests.
3. **List available files (Retrieve Available Direct Data Files).** To see which files are generated, the client makes a GET request such as:

```
GET https://{vault_server}/api/v25.1/services/directdata/files?extract_type={type}&start_time={t1}&st
```

Here, `extract_type` can be `full_directdata`, `incremental_directdata`, or `log_directdata` (to select file types) ([5] [developer.veevavault.com](https://developer.veevavault.com)). Query parameters `start_time` and `stop_time` (ISO 8601 timestamps) can further narrow the search to files covering a particular time window ([43] [developer.veevavault.com](https://developer.veevavault.com)). Vault responds with JSON listing all matching files. Each file entry includes details such as the file ID, the type (N/F/L), the start/stop times, and a `record_count` representing the total number of records in the file. Notably, having a `record_count` allows clients to skip empty increments (modules with zero changes) ([44] [developer.veevavault.com](https://developer.veevavault.com)).

4. **Download a file.** Once the desired file is identified, another REST call is used to download it. For example:

```
GET https://{vault_server}/api/v25.1/services/directdata/files/{fileId}/download
```

This returns the `.tar.gz` archive (possibly in multiple parts if large), which the client saves. (Veeva provides example scripts to handle multipart assembly.) The downloaded archive is then extracted locally. The contained CSVs (and folders) are unpacked for loading into the target system.

5. **Incremental processing loop.** In practice, pipelines will typically download the latest Full file for an initial load and then continuously fetch new Incremental files. The recommended pattern is: use a shell script or scheduled job to repeatedly query for new files (e.g. every 15 minutes, query incrementals for the last quarter-hour), download any that have appeared, and then apply them in order. Veeva even provides a sample shell script that automates this: it shows variables like `vault_dns`, `session_id`, `extract_type`, `start_time`, `stop_time`, and then uses `curl` to call the “list files” endpoint and loop through download endpoints ([5] [developer.veevavault.com](https://developer.veevavault.com)). (A \ **[Vault Postman Collection]** is also available for those who prefer a GUI approach.)

**Filtering and Efficient Retrieval.** The DDA endpoints support filters to avoid unnecessary downloads. As mentioned, clients can request only files of a certain type or time range ([43] [developer.veevavault.com](https://developer.veevavault.com)). In addition, the result for each file includes `record_count`, so a script can skip downloading an Incremental file if `record_count = 0` (i.e., no data changes occurred in that window) ([44] [developer.veevavault.com](https://developer.veevavault.com)). This ensures that only relevant data is fetched.

**Open-Source Accelerators.** Veeva announced that open-source connectors (sometimes called “accelerators”) will be available for popular data platforms ([2] [www.veeva.com](https://www.veeva.com)). These accelerators are reference implementations (on GitHub, for example) that automate loading DDA extracts into Amazon Redshift, Snowflake, Databricks Delta Lake, or Microsoft Fabric Lakehouse. They typically perform the tasks of decompressing the archive, creating tables based on the metadata, and bulk-loading the CSV data. These tools are meant to jump-start integration projects and demonstrate best practices.

## Benefits and Comparisons

**High Performance:** Because Vault pre-generates the data, the extraction process is effectively asynchronous. Veeva reports that using Direct Data API is “*significantly faster than extracting the data via traditional APIs*” ([45]

developer.veevavault.com). For instance, a traditional REST client might be able to fetch a few hundred or thousand records per second (depending on network and API limits). In contrast, a Direct Data API file could contain millions of records and be downloaded at network line speed (hundreds of MB/s). The “up to 100x faster” claim appears to stem from tests on large datasets, where a single DDA file retrieval replaced many sequential API calls. The exact speed gain will vary by Vault size and network, but real customers report it can reduce hours of batch processing to mere minutes.

**Simplified Integration:** Traditional APIs require custom code to query each object and join or stitch results together. In contrast, DDA presents the data in a flat format with all foreign-key relationships clearly defined. For example, a “Task” extract CSV will include a column like `request__c` that contains the ID of a `Request__c` object, and the `metadata.csv` indicates which extract contains `Request__c` data ([32] developer.veevavault.com) ([46] developer.veevavault.com). This means that building the star-schema tables in the warehouse is straightforward: simply load each CSV as a table, using the provided metadata to set columns and types. Veeva’s documentation emphasizes this: “Direct Data API continuously collects and stages the data in the background and publishes it as a single file... much faster than extracting via traditional APIs.” ([45] developer.veevavault.com). The inclusion of `metadata.csv` helps consumers construct the Vault schema without manual effort ([6] developer.veevavault.com) ([7] developer.veevavault.com).

**Consistency and Completeness:** Because each file is a consistent snapshot, referential integrity is maintained. For example, the Full file includes all object definitions (schema) and data up to that point; an Incremental file captures exactly those records that changed in the interval. There is no risk of partial snapshots or missing records that can occur if one tries to run multiple API queries or reports independently. The manifest’s counts also let data engineers verify completeness. Moreover, audit and workflow records are all included, ensuring a complete historical dataset is available for compliance and analytics. In short, one can be confident that “no data is left behind” (deleted data is tracked too) when using DDA.

**Cost Advantage:** Traditional approaches often involved extra costs for middleware, ETL tools, or heavy development effort. Another big advantage of DDA (as Veeva highlights) is that it is provided to Vault customers at no extra license fee ([1] ir.veeva.com). This removes a financial barrier that might have otherwise delayed adoption of advanced analytics. Organizations can immediately leverage their existing Vault investment without new license negotiations.

**Comparison to Alternatives:** To put this in perspective, Table 2 compares key aspects of the Direct Data API with the previous common methods of accessing Vault data.

Aspect	Traditional Vault APIs (SOAP/REST/GraphQL)	Direct Data API
Access Pattern	Pulls data per query or object; user issues many API calls to gather all data	Invoke file listing/download endpoints to retrieve entire datasets at once
Throughput	Limited by network round-trips and API rate limits; many calls needed for large tables	High throughput: whole tables are downloaded as files. Veeva reports “100x faster” for full dumps ([2] www.veeva.com).
Data Format	JSON or XML responses with dynamic structure	Flat CSV extracts inside a <code>.tar.gz</code> archive; fixed schema provided
Integration Effort	Requires building queries for each table and handling pagination/joins	Simplified: one file contains all related tables, with metadata for schema ([6] developer.veevavault.com)
Change Tracking	Client must query “updated since” or use streaming API to find changes	Built-in 15-min incremental files with diffs ( <code>updates</code> and <code>_deletes</code> )
Timing	“As of now” via queries; typically on-demand	Scheduled batches: daily full and every-15min incremental for near-real-time sync ([24] developer.veevavault.com)

Aspect	Traditional Vault APIs (SOAP/REST/GraphQL)	Direct Data API
Cost Model	Usually covered by Vault license but may require integration middleware (additional cost)	No additional license fee; feature is included in Vault package ( <sup>[1]</sup> <a href="https://ir.veeva.com">ir.veeva.com</a> )
Use Cases Best Suited	Small volume integration, custom real-time apps	Bulk analytics, data warehousing, AI model training

The trade-offs are clear: if an application requires one-off data pushes or selective updates, traditional APIs still work. But for large-scale analytics, the Direct Data API offers **vastly higher efficiency and lower complexity**. The manifest and metadata features further reduce developmental overhead, making it easier for data teams to onboard Vault data.

## Data Workflow: Loading Vault Data into a Warehouse

A typical data engineering workflow using the Direct Data API proceeds in two phases: **initial load** and **incremental updates**.

- Initial Full Load:** First, the warehouse must be seeded with the complete current state of Vault. The client fetches the most recent Full file (for example, downloaded after midnight) and loads all its extracts into the DB. The `metadata_full.csv` in the Full archive contains the complete Vault data model at that point, so the target tables can be created appropriately. After loading, the warehouse holds a copy of every record and every schema object that existed in Vault as of that date.
- Ongoing Incremental Updates:** Thereafter, every 15 minutes (or at a chosen interval), the client script invokes the API to list new Incremental files. It downloads each new Incremental file and applies its changes to the warehouse. Each Incremental file comes with paired `updates` and `_deletes` extracts. The `updates` CSV adds or updates rows in the corresponding table; the `_deletes` CSV contains keys of records that must be deleted. By applying these in chronological order, the warehouse stays synchronized with Vault. Since Incremental files are retained for 10 days, the integration job has a buffer (if it misses a cycle, it can still catch up).

In practice, teams often build automated data pipelines on this basis. For example, a daily workflow might use an orchestration system (like Airflow) or simple cron jobs. A Veeva-provided shell script (or any REST client) can be run periodically to perform steps: log in, list files (with filters), download new file(s), decompress, and load into a staging area, then merge into final tables. Companies will typically schedule the full download shortly after 01:00 UTC when the Full file appears, and schedule 15-minute tasks to catch each Incremental.

Numerous technical considerations are facilitated by DDA's design: since the format is CSV, loading can use high-speed bulk import tools (e.g. `COPY` in Redshift/Snowflake, or minimal ETL code). Referential integrity is straightforward because the IDs and relationships are already present.

It is also worth noting that Vault includes system configuration in these extracts (e.g. picklist definitions, workflow set-up, object field definitions). This means that the warehouse can reconstruct the context of the data. However, Vault does not extract binary content (files, PDF renditions) via DDA. If a project also requires downstream analysis of file contents (text mining of documents, etc.), those must be obtained separately through Vault's Document Export APIs and matched to the metadata.

## Use Cases and Examples

Though Direct Data API is very new, early adopters and analysts have already identified compelling scenarios for its use:

- **Advanced Analytics and Dashboarding:** By continually feeding vault data into a BI platform, companies can build dynamic dashboards that combine operational metrics from Vault with other enterprise data. For instance, a quality assurance dashboard might merge audit logs from DDA with production data to analyze root causes of deviations. Because incremental updates can be as frequent as 15 minutes, even near-real-time monitoring is possible.
- **AI and Machine Learning:** Having Vault data in a data lake enables ML on regulatory and customer content. For example, a pharma company might train a machine learning model on all annotated clinical study reports (using the metadata extracts from Vault) to classify them automatically. Or it might use AI to mine associations between medical publications and internal CRM records (as Bristol-Myers is doing with Veeva Link data (<sup>[47]</sup> [www.veeva.com](http://www.veeva.com))). With DDA, the entire history of relevant documents and events is at the analysts' fingertips. Veeva's marketing materials highlight that organizations can "train [industry-specific] models with Vault data" to fulfill custom needs (<sup>[4]</sup> [developer.veevavault.com](http://developer.veevavault.com)), underlining the idea that DDA makes Vault data AI-ready.
- **System-to-System Integrations:** In some enterprises, Vault data needs to flow into other operational systems (ERP, CRM, etc.) in a batched manner. Using DDA, integration middleware can pull the vault snapshot and apply changes upstream. For example, if certain Vault objects must be mirrored in a corporate ERP, the incremental files can be parsed and only the relevant rows sent onward.
- **Operational Auditing and Compliance:** Because the DDA Log files include all user activity and system changes, an external compliance or audit system can ingest these to generate reports or trigger alerts. For instance, security teams might feed `login_log` extracts into a SIEM to detect anomalous access patterns. The advantage over real-time logging is that DDA's audit extract is guaranteed complete and consistent for each day.

Although detailed case studies on Direct Data API are still emerging, its early promise is reflected in industry commentary. Veeva's press release quotes Andy Han stating that easy access to Vault data "will fuel innovation in AI and analytics throughout the industry" (<sup>[8]</sup> [www.contractpharma.com](http://www.contractpharma.com)). This aligns with broader trends: a recent Veeva blog notes that companies like Pfizer are already using AI to predict customer behavior by analyzing historical email response data (<sup>[13]</sup> [www.veeva.com](http://www.veeva.com)). By enabling direct extraction of that kind of historical Vault data, DDA can help turn such predictive analytics from a pilot into a routine business process.

Another perspective is provided by data engineering firms. As an example, phData's Snowflake integration guide emphasizes why companies want to centralize Veeva data: *"The rise of generative AI and advanced analytics is accelerating the need to have comprehensive data stored and accessible in a single data platform"* (<sup>[14]</sup> [www.phdata.io](http://www.phdata.io)). Direct Data API neatly answers this need by automating the "comprehensive data" part: once DDA feeds the data into Snowflake, AI teams can query it as easily as any other table.

## Implementation Considerations

While Direct Data API solves many challenges, implementing it still requires careful planning:

- **Enablement and Permissions:** As noted, DDA must be turned on in the Vault and the API user must have sufficient permissions to access all relevant data types. Because DDA can expose sensitive data, it should only be granted to trusted system accounts or service principals.
- **Handling Big Files:** Full files (for large Vault tenants) can be gigabytes in size. The API splits files over 1 GB into parts; clients must reassemble these ( `.001` , `.002` , etc.) into one archive before extraction. The provided scripts handle this automatically, but the integration environment must have enough storage and memory to handle these archives.
- **Data Latency vs. Freshness:** Although Incremental files come every 15 minutes, there is a fixed lag of up to that interval plus processing time (e.g. an event occurring at 10:05 could appear by 10:30). For most BI/AI use cases this is acceptable, but it is not a streaming (real-time) API. Clients should plan for this latency.

- **Schema Changes:** If the Vault data model changes (new custom fields or objects are created), DDA will automatically include them in new Full files and the next Incremental files once active. The `metadata.csv` will then contain these new columns. Thus the consumer system should be dynamic enough to alter its schema when metadata updates (e.g. by unioning new columns or running an "Alter Table" step).
- **Data Cleanup:** DDA provides deletions, but the target data warehouse must apply them correctly (typically by deleting or flagging rows as appropriate). It's important to design the load process so that delete extracts are not ignored. Also, since Full files include historical full data, a common strategy is to overwrite or rebuild tables from each Full (if done nightly), in which case deletes in Full aren't needed separately.
- **Testing and Validation:** As Veeva suggests, testing the process with manifest checks (comparing expected record counts) is prudent. One can also query sample extracts via the normal Vault query API to spot-check DDA outputs for consistency.

Overall, the integration is straightforward relative to the complexity of the problem it solves, but requires standard ETL diligence.

## Case Study (Hypothetical)

To illustrate, imagine a biotech company "Acme Pharma" that uses Vault to manage clinical trial documents and regulatory records. They want to build an AI model to predict regulatory review timelines based on past submissions. To do this, they need an analytics database containing all submission documents (with metadata), review statuses, and historical change logs, along with parallel clinical data.

**Pre-Direct-Data-API Approach:** Acme previously had to write a custom program to loop through Vault APIs: first query all documents of type "Submission", then for each document retrieve version info and workflow tasks, then load that into their warehouse. This process took hours to run nightly and was brittle whenever their Vault schema changed.

**With Direct Data API:** Now, Acme's engineers enable DDA and run the sample shell script every 15 minutes. Each run downloads any new Incremental file, covering newly uploaded documents or status changes, and merges it into Snowflake. To start, they downloaded the first Full file (covering 10 years of Vault history) and loaded its extracts as tables. From then on, each scheduled job is incremental. Each "Submission document" row is automatically included in the `document_version_sys.csv` extract, and the associated workflow items are in the workflow extracts. After a few hours of initial loading, their data warehouse now has every relevant record.

Because the CSV extracts include fields like the document ID and version, submission subtype, and timestamps, and because audit log extracts provide configuration changes, the data analysts at Acme can now run queries joining Vault data with other sources. They can train their predictive model once a week on the latest data with minimal effort. As one data scientist on the project notes, *"Previously we could not easily get all Vault documents into Snowflake. Now it's part of our CI pipeline – DDA writes it for us."* (This testimonial is hypothetical but illustrates the expected benefit.)

## Implications and Future Directions

The Direct Data API significantly reshapes how Vault data is used in life sciences. By treating Vault as a consumable data source rather than a silo, it enables new applications:

- **Artificial Intelligence Solutions:** Veeva is already developing AI features (e.g. a Vault CRM voice assistant, TMF Bot, etc.) and sees DDA as key input for these <sup>[48]</sup> [www.veeva.com](http://www.veeva.com)) <sup>[49]</sup> [ir.veeva.com](http://ir.veeva.com)). In the short term, customers and partners will likely build specialized ML pipelines. In the longer term, one can envision an LLM trained on a customer's Vault data to answer domain-specific queries, or generative models that draft regulatory text by learning from past submissions.



- Data Ecosystem Integration:** The planned open-source accelerators (for Redshift, Snowflake, etc.) lower technical barriers, and we may see Veeva partner solutions emerge (consultancies, ISVs) that package “Vault Data in the Cloud” offerings. Eventually, Direct Data API could become a standard component of life sciences data lakes, on par with financial or marketing data in enterprise BI.
- Vendor and Industry Trends:** The success of DDA could influence other life sciences software vendors to offer similar bulk APIs. Indeed, Veeva’s Link CRM product introduced its own Link Direct Data API with the same performance claims <sup>[50]</sup> [www.veeva.com](http://www.veeva.com)), suggesting a platform-wide push. Industry platforms may emerge to combine “connected data” from multiple applications (for example, joining Link and Vault data for sales insights). Meanwhile, analysts will be watching how DDA adoption impacts efficiency and innovation – for instance, whether companies report shorter development cycles for AI models.
- Future Enhancements:** Veeva has signaled potential expansions. The press release and product documentation mention additional connectors and features arriving after 2025. It’s plausible that future releases may extend DDA support to even more Vault modules (e.g. new clinical or safety objects) or improve the frequency of updates. There may also be enhancements around data security (e.g. encryption at rest for archives) or metadata (e.g. change logs of schema).
- Best Practices and Governance:** As vault data flows out more freely, companies will need to develop governance around it. This includes data quality checks, privacy controls on exported data, and policies on how external teams may use this data. For example, if Vault contains personally identifiable information (PII) about trial participants, that data could end up in analytics systems; firms will need to ensure it is handled per regulations.

In summary, the Veeva Direct Data API lays the groundwork for a new era where Vault is not just a compliance repository but a rich source for analytics and AI. The early feedback (including investor and industry reports) is positive. Veeva’s own executives describe DDA as “*breakthrough technology*” that “will fuel innovation” <sup>[8]</sup> [www.contractpharma.com](http://www.contractpharma.com)). If so, we can expect more life sciences organizations to adopt data-driven practices, using Vault data as a core asset.

## Conclusion

The Veeva Direct Data API is a comprehensive solution to a long-standing problem: how to efficiently access and leverage the massive and diverse data stored in Veeva Vault. By delivering full and incremental data extracts at high speed, it eliminates much of the complexity and latency of previous integration methods. The technical documentation and press releases emphasize its high performance (up to 100x faster than traditional APIs) and its complete coverage of Vault content <sup>[2]</sup> [www.veeva.com](http://www.veeva.com)) <sup>[26]</sup> [developer.veevavault.com](http://developer.veevavault.com)). From a strategic perspective, it represents Veeva’s commitment to enabling advanced analytics and AI in life sciences <sup>[1]</sup> [ir.veeva.com](http://ir.veeva.com)) <sup>[8]</sup> [www.contractpharma.com](http://www.contractpharma.com)).

For data architects and developers, the Direct Data API provides a self-describing, automatable pipeline: each downloaded file comes with the schema and record counts needed to load it into a data warehouse. For business leaders, it unlocks the possibility of combining Vault’s rich content (documents, audit trails, workflows) with other corporate data for insights and innovation. The industry trend toward data-driven decision-making – with large-scale machine learning and real-time analytics – is well aligned with this capability.

However, success with the Direct Data API will depend on thoughtful implementation. Organizations should ensure they handle the data volume securely and manage schema changes gracefully. They should also continue to validate outputs against expected counts and known business rules. With proper planning, though, the benefits are substantial: reduced integration effort, faster data availability, and more complete analyses.

Looking forward, as life sciences companies increasingly adopt AI, tools like the Direct Data API will be essential enablers. It effectively transforms Veeva Vault from a “black box” into an open data source, democratizing access to critical business data. In the words of Andy Han of Veeva, it will “give customers easy and reliable access to large volumes of Veeva Vault data” that can “fuel innovation in AI and analytics” <sup>[8]</sup>

www.contractpharma.com). As data platforms and AI models continue to evolve, having this accelerated path from Vault to analytics may well become an industry best practice.

## Tables:

**Table 1. Direct Data API File Types (Full, Incremental, Log).** Summarizes frequency, contents, and use cases of each file type ([3] developer.veevavault.com) ([30] developer.veevavault.com).

File Type	Frequency & Timing	Contents	Available	Use Case
<b>Full (F)</b>	Daily, published at 01:00 UTC (covering previous day) ([3] developer.veevavault.com)	Complete Vault data (all objects, docs, picklists, workflows) from creation to report date ([3] developer.veevavault.com) ([26] developer.veevavault.com).	2 days	Initial full loads and major refreshes.
<b>Incremental (N)</b>	Every 15 minutes (file published 15 min after each interval end) ([24] developer.veevavault.com)	Only records changed (adds/updates/deletes) in that 15-minute window. Separate _deletes extracts capture removed records.	10 days	Ongoing synchronization; near-real-time updates.
<b>Log (L)</b>	Daily, at 01:00 UTC (covering previous day) ([30] developer.veevavault.com)	Audit logs for one day (system changes, object changes, document changes, login events) ([25] developer.veevavault.com).	2 days	Compliance, security auditing, activity tracking.

**Table 2. Comparison: Traditional Vault APIs vs. Direct Data API.** Contrasts the bulk ready nature of DDA against earlier APIs and integration approaches.

Aspect	Traditional Vault APIs (SOAP/REST/GraphQL)	Direct Data API
<b>Access Pattern</b>	Query/command for each record or query over limited data sets (requires many calls for full data)	Bulk file extracts (Full/Incremental/Log) covering broad data sets in one download
<b>Throughput</b>	Limited by network latency and API rate limits; retrieving large datasets is slow	High throughput; Vault pre-generates files, enabling up to 100× faster bulk export ([2] www.veeva.com)
<b>Data Format</b>	JSON/Web service responses, requires parsing and schema knowledge	Standardized CSV files inside a compressed archive; includes schema metadata ([7] developer.veevavault.com)
<b>Schema Handling</b>	Client must know or discover Vault schema; multiple calls per object	Self-describing: includes metadata.csv to build tables automatically ([6] developer.veevavault.com)
<b>Incremental Updates</b>	Clients must repeatedly poll or use change-log APIs per object	Built-in by file type: 15-minute incremental files with changes ( updates / deletes )
<b>Integration Effort</b>	Higher (custom scripts for queries, joins, handling deletes)	Lower (fixed file format; provided scripts/accelerators for loading)
<b>Latency of New Data</b>	Real-time queries possible but require continuous hits to API	Periodic: typically up to 15–30 min delay (15-min window + publish delay) ([24] developer.veevavault.com)
<b>Licensing/Cost</b>	Part of Vault; may need ETL tool costs or dev effort	Included in Vault at no extra license fee ([1] ir.veeva.com)

Each approach has its place, but for **large-scale analytics and AI**, the Direct Data API offers clear advantages. It is specifically designed to feed data warehouses and ML pipelines, whereas traditional APIs remain more

suitable for on-demand operational integrations.

**Sources:** Veeva official documentation and press releases (<sup>[1]</sup> [ir.veeva.com](https://ir.veeva.com/news/news-details/2025/Veeva-Direct-Data-API-Now-Included-with-Vault-Platform-to-Enable-AI-Innovation/default.aspx#:~:PLEAS...)) (<sup>[2]</sup> [www.veeva.com](https://www.veeva.com/products/direct-data-api/#:~:Direc...)) (<sup>[4]</sup> [developer.veevavault.com](https://developer.veevavault.com/directdata#::~,DDTH...)) (<sup>[24]</sup> [developer.veevavault.com](https://developer.veevavault.com/directdata#::~,DDTH...)) (<sup>[38]</sup> [developer.veevavault.com](https://developer.veevavault.com/directdata#::~,DDTH...)) (<sup>[42]</sup> [developer.veevavault.com](https://developer.veevavault.com/directdata#::~,DDTH...)); industry analysis (<sup>[10]</sup> [www.globaldata.com](https://www.globaldata.com/media/thematic-research/pharmaceutical-data-analytics-market-grow-2-1-billion-2028-fo-recasts-globaldata/#:~:The%2...)) (<sup>[11]</sup> [www.veeva.com](https://www.veeva.com/blog/managing-the-exponential-growth-of-life-sciences-data/#:~:the%2...)); partner insights (<sup>[14]</sup> [www.phdata.io](https://www.phdata.io/blog/how-to-ingest-veeva-vault-data-natively-in-snowflake/#:~:At%20...)) (<sup>[18]</sup> [fivetran.com](https://fivetran.com/docs/connectors/applications/veeva-vault#:~:We%20...)); expert commentary (<sup>[8]</sup> [www.contractpharma.com](https://www.contractpharma.com/breaking-news/veeva-adds-direct-data-api-to-veeva-vault-platform/#:~:%E2%8...)). All factual claims here are supported by the cited sources.

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## IntuitionLabs - Industry Leadership & Services

**North America's #1 AI Software Development Firm for Pharmaceutical & Biotech:** IntuitionLabs leads the US market in custom AI software development and pharma implementations with proven results across public biotech and pharmaceutical companies.

**Elite Client Portfolio:** Trusted by NASDAQ-listed pharmaceutical companies.

**Regulatory Excellence:** Only US AI consultancy with comprehensive FDA, EMA, and 21 CFR Part 11 compliance expertise for pharmaceutical drug development and commercialization.

**Founder Excellence:** Led by Adrien Laurent, San Francisco Bay Area-based AI expert with 20+ years in software development, multiple successful exits, and patent holder. Recognized as one of the top AI experts in the USA.

**Custom AI Software Development:** Build tailored pharmaceutical AI applications, custom CRMs, chatbots, and ERP systems with advanced analytics and regulatory compliance capabilities.

**Private AI Infrastructure:** Secure air-gapped AI deployments, on-premise LLM hosting, and private cloud AI infrastructure for pharmaceutical companies requiring data isolation and compliance.

**Document Processing Systems:** Advanced PDF parsing, unstructured to structured data conversion, automated document analysis, and intelligent data extraction from clinical and regulatory documents.

**Custom CRM Development:** Build tailored pharmaceutical CRM solutions, Veeva integrations, and custom field force applications with advanced analytics and reporting capabilities.

**AI Chatbot Development:** Create intelligent medical information chatbots, GenAI sales assistants, and automated customer service solutions for pharma companies.

**Custom ERP Development:** Design and develop pharmaceutical-specific ERP systems, inventory management solutions, and regulatory compliance platforms.

**Big Data & Analytics:** Large-scale data processing, predictive modeling, clinical trial analytics, and real-time pharmaceutical market intelligence systems.

**Dashboard & Visualization:** Interactive business intelligence dashboards, real-time KPI monitoring, and custom data visualization solutions for pharmaceutical insights.

**AI Consulting & Training:** Comprehensive AI strategy development, team training programs, and implementation guidance for pharmaceutical organizations adopting AI technologies.

Contact founder Adrien Laurent and team at <https://intuitionlabs.ai/contact> for a consultation.





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IntuitionLabs.ai is North America's leading AI software development firm specializing exclusively in pharmaceutical and biotech companies. As the premier US-based AI software development company for drug development and commercialization, we deliver cutting-edge custom AI applications, private LLM infrastructure, document processing systems, custom CRM/ERP development, and regulatory compliance software. Founded in 2023 by [Adrien Laurent](#), a top AI expert and multiple-exit founder with 20 years of software development experience and patent holder, based in the San Francisco Bay Area.

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