# **Guide to Montreal Biotech: Companies, Startups**& Research

By Adrien Laurent, CEO at IntuitionLabs • 12/24/2025 • 35 min read

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life sciences hub cell and gene therapy biopharma



## **Executive Summary**

Montreal, the largest city in Quebec, has emerged as a leading life sciences and biotechnology hub in Canada. Anchored by world-class universities (McGill, Université de Montréal, Concordia) and research institutions (e.g. INRS Armand-Frappier, Montreal Heart Institute, Quebec Genomics Centre), Montreal's biotech ecosystem has boomed in recent years (www.labiotech.eu) (www.cbre.ca). In particular, Montreal now contributes roughly \$4.5 billion – about 79% of Quebec's total \$5.8B life sciences GDP – underlining its economic weight ([1] www.montreal-invivo.com). The Greater Montreal Area (including Laval, home to the Laval Biotech City cluster) contains about 5.6 million sq. ft. of bioscience laboratory space, spread across five major submarkets (Technoparc Montreal, Nexus 40-13, Royalmount, Laval Biotech City, and an emerging downtown hub) (www.cbre.ca). Recent years have seen renewal of lab construction to meet surging demand (vacancy ~6.5%) (www.cbre.ca). Montreal's advantage is further bolstered by an unparalleled talent pool (over 32,000 university students in life science and health-tech programs (www.cbre.ca), many bilingual) and significant public-private support: Quebec's government has pledged \$569 million to leverage \$2.0 billion of direct investments in biotech by 2027 (www.cbre.ca).

This report provides an in-depth overview of Montreal's biotechnology industry, including its historical context, current landscape of companies (both startups and established firms), research infrastructure, funding environment, and future prospects. We catalogue *dozens* of Montreal-based biotech and biopharma companies (see Tables 1-2), spanning drug discovery, biologics, diagnostics, contract research/manufacturing and biomanufacturing. Detailed case studies highlight notable successes (e.g. Novo Nordisk's ~\$1.08 billion acquisition of Montreal's Inversago Pharma) and emerging ventures (e.g. computational drug-discovery startup Congruence Therapeutics, precision gastroenterology firm Giiant Pharma, and proteomics innovator Nomic Bio). We analyze investment trends (e.g. significant Series A/B financing and government grants), the role of key institutions (Montreal InVivo cluster, Technoparc, Laval Biotech City, Al institute Mila), and sector challenges (e.g. competition from U.S. clusters, funding gaps, and regulatory nuances). Our evidence-based assessment draws upon industry reports, news sources, and company disclosures to paint a comprehensive picture of Montreal's biotech ecosystem.

Key findings include: Montreal's life science region is one of North America's fastest-growing biotech clusters, with robust infrastructure and talent supply (www.cbre.ca) (www.cbre.ca). Montreal-based biotech firms have increasingly attracted global attention and investment (e.g. international grants and M&A) ([2] www.cnbc.com) (www.labiotech.eu). However, compared to mega-hubs (Boston, SF), Montreal's sector remains smaller and is actively supported by government initiatives (provincial life-sciences strategy, funding programs) to reach "top-5 North American hub" status by 2027 (www.cbre.ca) (www.cbre.ca). The future trajectory will depend on sustaining capital inflows, bridging academic innovation to commercialization, and leveraging cross-disciplinary synergies (such as Al-driven biotech) (www.labiotech.eu) (www.cbre.ca).

## Introduction

Biotechnology – broadly defined as the application of biological organisms or systems to develop products and technologies (including pharmaceuticals, biologics, diagnostics, agricultural biotech, and bio-manufacturing) – is a cornerstone of the modern life sciences economy. Globally, biotech is at the forefront of innovation in healthcare, agriculture, and industrial processes. In Canada, the life sciences sector spans research and commercialization; Quebec is a major player alongside Ontario and British Columbia. Montreal, Quebec's economic and cultural center, has historically had a strong research tradition in medicine and biology. Early achievements include Montreal scientists' contributions to HIV/AIDS research and heart disease characterization

(www.cbre.ca). However, Montreal's prominence as a **commercial** biotech hub has accelerated only recently, propelled by emerging startups and supportive policies.

Montreal's advantages are manifold. It hosts renowned universities (McGill, Université de Montréal, Concordia, École de technologie supérieure) and research institutes (e.g. Institut de recherches cliniques de Montréal) that generate scientific talent and startup spinouts. The city's dual-language environment (French/English) and proximity to European markets make it attractive for francophone and global partnerships (www.cbre.ca). Recognizing this potential, the provincial government launched ambitious initiatives (e.g. Québec's bio-pharma stratégie 2017–2027 and a \$2 billion vision for life sciences) (www.cbre.ca) (www.cbre.ca). Montreal InVivo, a non-profit cluster organization, actively coordinates over 600 organizations (companies, research labs, hospitals) in the Greater Montreal life-sciences community (www.labiotech.eu). Collaboration hubs include Technoparc Montréal (a high-tech park for life-sciences firms) and the Laval Biotech City (a Laval/Inrs partnership incubator). Montreal's biotech ecosystem benefits from specialized infrastructure – for example, the Concordia Genome Foundry (gene synthesis facilities), the [...] Centre C3i (a cell and gene therapy CDMO) and the Merck Serono Biodevelopment Centre.

Economically, life sciences investments are multiplying. A **2024 CBRE report** emphasizes that Montreal has become "the most affordable major life sciences market in North America," with lab rents averaging ~\$39.50/ft² (vs. \$80 in Toronto and \$137 in Boston) (www.cbre.ca). This affordability, combined with record-low lab vacancy (~6.5%) and an ongoing URMAs initiative (e.g. </current\_article\_content>JADCO's new 3-hub downtown lab campus, Inspire BioInnovations (www.cbre.ca)), is attracting both domestic entrepreneurs and foreign companies. Notably, Montreal produces the highest number of life-sciences graduates in Canada (www.cbre.ca), feeding its biotech engine. European companies, in particular, see Montreal as a "gateway" into North America due to language/cultural affinity (www.cbre.ca).

Nevertheless, challenges remain. Montreal's life sciences cluster, though growing, lags U.S. hubs in scale. Many firms are still in early R&D phases or small-scale manufacturing. Venture capital funding in Canadian biotech, while rising, is dwarfed by Silicon Valley and Boston numbers. Commercialization of academic research is slower due to regulatory differences. This report will dissect these dynamics in detail, profiling Montreal's biotechnology companies and evaluating the ecosystem's strengths, weaknesses, and future directions.

## Montreal's Biotech Ecosystem Components

## Research and Infrastructure

Montreal's life-sciences ecosystem is built on a foundation of research excellence. Key institutions include McGill University (faculty of medicine, life sciences), Université de Montréal (medicinal chemistry, pharmacology), Concordia University (genetics and biomedical engineering), École de technologie supérieure (ÉTS) and specialized institutes (IRIC for cancer research, CHU Sainte-Justine pediatric hospital, Jewish General Hospital). These universities not only conduct research but also spin out companies and provide specialized training. For example, the Montreal-based Mila institute (Quebec Al Institute) is collaborating with biotech startups like Ability Biotherapeutics to accelerate Al-driven drug design (www.labiotech.eu).

Physical R&D infrastructure has grown rapidly. The Greater Montreal Area (GMA) has **5.6 million sq. ft.** of dedicated lab space (www.cbre.ca). Before 2021, lab availability in Montreal was constrained, but recent investments by developers (e.g. Alexandria Real Estate, HarveyCorp) are adding speculative lab buildings (www.cbre.ca). Three major clusters concentrate these labs:

• **Technoparc Montréal** (near Montreal–Trudeau airport), home to dozens of biotech startups and manufacturing operations.

- Nexus 40-13 (Saint-Laurent area), a campus housing pharmaceutical/biotech firms.
- Royalmount (an emerging innovation park under development).
- Downtown Lab Hub (new builds in central Montreal, e.g. Inspira Bio).
- Laval Biotech City (in Laval, north of Montreal), a partnership with INRS hosting CGT production and earlystage ventures.

This geographic clustering facilitates networking among companies, CROs, and suppliers.

Academic-industry collaboration is strong. For instance, **Concordia's Genome Foundry** (in partnership with Genome Canada) provides gene synthesis and synthetic biology services to startups. The **INRS Armand-Frappier Centre** in Laval is a national biotech research center, contributing expertise and facilities. The presence of translational research institutes like the Montreal Heart Institute and CHU Sainte-Justine also fosters clinical trials.

Furthermore, Montreal has developed supportive programs and facilities for startups. Accelerators and incubators such as **Centech-ETS**, **FounderFuel**, **District 3 (Concordia)**, and **Vestibule Santé** provide mentorship and seed funding particularly for tech and health science ventures. The city's 3 universities run their own incubators (e.g. UdeM's Bioentreprise center). These programs have helped generate a large pipeline of entrepreneurial biotech ideas.

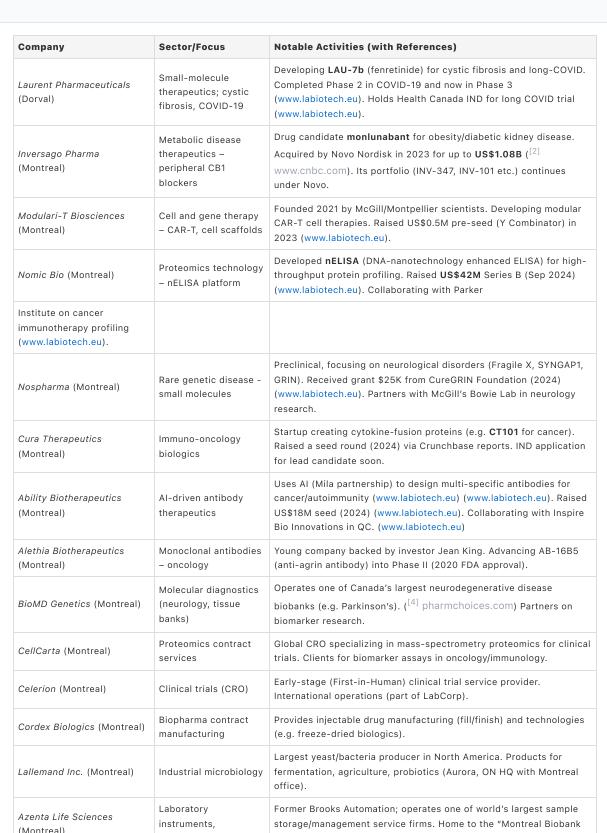
## **Industry Cluster and Economic Impact**

According to Montreal InVivo, Montreal's life sciences cluster (including biotech and health tech) comprises over 600 organizations (www.labiotech.eu). These range from major multinationals to SMEs. Notable large players with offices or operations in Montreal include pharmaceutical firms like Bristol Myers Squibb Canada (Montreal subsidiary), AbbVie Canada, and formerly Sanofi and Merck had R&D labs. However, most activity is in small to mid-sized enterprises. Contract research organizations (CROs) and service firms are well-represented (e.g. Altasciences, Celerion, Cordex Biologics, Société des Produits BioScientifiques). Specialized manufacturers like Lallemand Inc. (industrial microbiology, fermentation) and Azenta Life Sciences (sample repository) contribute to the bio-supply chain. Precision medicine companies (e.g. Imagia Canexia, Intelerad Medical) marry biotech with informatics.

Table 1 (below) provides a representative sample of Montreal biotech companies, illustrating the diversity of the sector. Companies span drug discovery, biologics, digital health, diagnostics, and agricultural biotech.

The economic scale is significant: the LSHT sector in Montréal contributes **79%** of Quebec's life sciences GDP (<sup>[1]</sup> www.montreal-invivo.com), amounting to roughly \$4.5 billion. Growth trends have been impressive; for example, CBRE reports that Montreal's biotech sector has attracted the highest lab-space investment growth in recent years, with many new buildings initiated to meet demand (www.cbre.ca).

Company	Sector/Focus	Notable Activities (with References)	
Congruence Therapeutics (Montreal)	Drug discovery – small molecules, protein misfolding	Developed <b>Revenir</b> computational discovery platform; lead candidate for genetic obesity. Raised <b>US\$65M</b> Series A (2021) (www.labiotech.eu). Collaboration with Ono Pharmaceutical on oncology targets (www.labiotech.eu).	
Giiant Pharma (Montreal)	GI therapeutics – gut- specific small molecules	Precision medicine for IBD; lead candidate <b>GT-2108</b> (gut-restricted PDE4 inhibitor). Received US\$0.5M grant from Crohn's & Colitis Foundation in 2023 ( <sup>[3]</sup> www.biospace.com) (www.labiotech.eu); signed licensing deal with U.S. partner.	



Network."

Quebec-based contract testing lab (PCR diagnostics). Worked on

agricultural biotech (transgenic animals/vaccines).

biorepository

(COVID-19

diagnostics)

Mispro Biotech Services

(Laval)

CRO - PCR services

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Company	Sector/Focus	Notable Activities (with References)	
Imagia Canexia (Montreal)	Cancer genomics, diagnostics (AI- enabled)	Formerly Contextual Genomics; provides genomic profiling for oncology. Spin-out of Princess Margaret/Genomics labs.	
Intelerad Medical Systems (Montreal)	Medical imaging informatics	Develops radiology picture-archiving and decision-support software (part of Intelerad Radiology Network).	
Imaginate   Intact Vending	-Not central to biotech-	_	
(Others) (see Table note)	_	Additional firms: Bristol-Myers Squibb Canada, Merck Canada, and other pharma have Montreal branches; biotech startups like Angiochem, Alethia, CellFree Sciences (Pfizer spinout), By-Health/ImagImmune, NnihikaCr, etc. [Minimal detail available].	

Table 1. Representative biotechnology and pharmaceutical companies in Montreal (non-exhaustive). Focus areas and milestones are noted. See text for detailed case studies and references.

NOTE: This table highlights a selection of companies mentioned in this report, with a focus on local Montreal-based firms. It is not a complete directory of all life-science entities in the region.

From Table 1 and references, Montreal's biotech sector demonstrates broad scope: **drug developers** (Congruence, Giiant, Laurent, Inversago, etc.), **immunotherapy firms** (Cura, Alethia), **precision medicine/omics** (Nomic, Imagia, CellCarta), **diagnostic labs** (BioMD, Mispro), **contract services/CDMOs** (Celerion, Cordex, Altasciences), and **biotech tools companies**. It includes both early-stage startups (founding <2020) and long-standing players (Lallemand, AbbVie, Bristol).

A cross-section of Montreal biotech highlights strategic areas of strength:

- **Neurology and Rare Diseases:** Montreal has produced companies like Laurent Pharma (CF and long-COVID), and *Nospharma* (Fragile X, GRIN disorders), reflecting strong local neuroscience research.
- Oncology and Immunology: Firms such as Congruence Therapeutics (misfolded-protein-targeting small molecules) and Ability Biotherapeutics (multispecific antibodies via AI) exemplify Montreal's emphasis on innovative cancer therapies (www.labiotech.eu) (www.labiotech.eu).
- Cardio-Metabolic Disorders: Inversago (CB1 antagonist for obesity/diabetes) and partner collaborations show interest in the metabolic disease market ([2] www.cnbc.com).
- **Gastrointestinal/Bio-microbiome:** Giiant Pharma's gut-restricted delivery system uses the microbiome to activate therapies, illustrating Montreal's novel approaches in GI disease ([3] www.biospace.com) (www.labiotech.eu).
- **Cell and Gene Therapies:** The presence of C3i (CGT CDMO) and startups like Modulari-T indicate Montreal's emerging role in advanced therapeutics.
- **Bioproducts:** Companies like CelluForce (nanocellulose from lignin) and Lallemand showcase Montreal's bio-manufacturing capabilities beyond human health.
- **Precision Diagnostics and AI:** Imagia's cancer genomics platform and efforts by startups linking Mila's machine learning into drug R&D (e.g. Ability Biotherapeutics) represent convergence of biotech with computing.

Collectively, these companies drive substantial R&D employment. While exact company counts are fluid, industry sources (Montreal InVivo directory, government data) suggest **hundreds** of biotech-related firms in the Montreal region (many small or early-stage). The concentration of R&D, talent graduates, and supportive ecosystem suggests Montreal habits toward mass innovation: according to CBRE, Montreal boasts more lifesciences R&D firms than any other Canadian city (www.cbre.ca).

## **Case Studies and Major Deals**

To illustrate Montreal's biotech story, we highlight several notable case studies:

## **Inversago Pharma: A Flagship Exit**

Founded in 2015, **Inversago Pharma** developed orally-available blockers of the cannabinoid-1 receptor (CB1R) to treat obesity and metabolic disease (avoiding central nervous system side effects of early CB1 drugs). In August 2023, Danish pharmaceutical giant *Novo Nordisk* announced it would acquire Montreal-based Inversago for up to **US\$1.08 billion** ([2] www.cnbc.com). Under the deal, Novo paid \$30M upfront and up to an additional \$1.05B upon achieving milestones (e.g. regulatory and sales targets) ([2] www.cnbc.com). The sale gave Montreal a high-profile success story: the lead drug *monlunabant* (INV-202) had completed successful Phase 2b obesity trials with significant weight-loss benefits and is now advancing under Novo's obesity portfolio ([2] www.cnbc.com). The Inversago case validates Montreal's capacity to incubate high-value drug startups. As noted by a Nordic press release, Inversago's promise "could lead to life-changing new options for those living with serious chronic disease" ([5] www.cnbc.com).

#### **Congruence Therapeutics: Computational Drug Discovery**

Congruence Therapeutics, founded in Montreal in 2019, exemplifies a new wave of biotech. It leverages a proprietary platform (Revenir) that virtually screens misfolded-protein targets to find stabilizing drugs. Congruence's lead candidate targets the MC4 receptor for genetic obesity, with follow-on programs in Parkinson's disease and alpha-1 antitrypsin deficiency (www.labiotech.eu). Congruence's innovative computational approach avoids traditional high-throughput screens, saving time and cost (www.labiotech.eu). In funding terms, Congruence closed a US\$65 million Series A in 2021 (www.labiotech.eu) (accumulated over multiple rounds), underscoring investor confidence. Recently, Congruence partnered with Ono Pharmaceutical of Japan to co-develop CNS drugs (www.labiotech.eu). Congruence's success highlights Montreal's strengths in protein science and Al-driven discovery.

#### Nomic Bio: Proteomics Innovation

Montreal's Nomic Bio is pushing the frontier of high-throughput proteomics. Its proprietary **nelisa** platform uses DNA nanotechnology to perform massively multiplexed ELISA assays at high speed and low sample volume (www.labiotech.eu). By assembling antibody pairs and barcoding beads, Nomic can quantify hundreds of proteins in parallel, with superior sensitivity. The startup has rapidly attracted capital: in September 2024 it "bagged \$42 million" in a Series B round (www.labiotech.eu), after previously raising ~US\$18M. This funding – a substantial round for Montreal biotech – will scale out its platform and expand partnerships. For example, Nomic collaborates with the Parker Institute for Cancer Immunotherapy to profile hundreds of immune biomarkers in patient samples (www.labiotech.eu). Nomic exemplifies Montreal's drive into advanced bioanalytical tools and the commercialization of university-derived technology.

## **Giiant Pharma: Gut-Specific Therapeutics**

**Giiant Pharma** demonstrates Montreal's foray into precision gastroenterology. Founded in 2014, it follows a "gut-restricted" drug delivery model. Its lead program GT-2108 is a phosphodiesterase-4 (PDE4) inhibitor prodrug that remains inactive until metabolized by gut microbiota, thereby targeting intestinal inflammation in ulcerative colitis ([3] www.biospace.com) (www.labiotech.eu). In 2023, Giiant received up to **US\$500,000** from the Crohn's & Colitis Foundation's IBD Ventures, a grant recognizing its innovative approach ([3] www.biospace.com). (This follows a similar \$500k award in 2021 (www.labiotech.eu).) With this support, Giiant

aims to file an IND by mid-2024. The company's model—limiting systemic exposure to reduce side effects—is a notable niche approach. Having signed a licensing pact with Palisade Bio (USA) in 2022, Giiant is an example of a Montreal startup quickly engaging global partners. Its funding and strategies reflect Montreal's edge in microbiome and GI disorders research.

## **Ability Biotherapeutics: Al and Antibodies**

Montreal's leadership in AI has infused new biotech ventures. Ability Biotherapeutics (formerly X-body Biotech) applies machine learning to antibody engineering. It has developed AbiLeap, an Al-powered discovery engine that enumerates trillions of antigen-antibody combinations (www.labiotech.eu). ABT's pipeline includes multispecific antibody candidates (e.g. Leap1009, Leap1121) for cancer and autoimmune diseases. In late 2024, Ability closed an \$18 million seed round and announced strategic collaborations with Côte-des-Neiges research center Inspire Bio Innovations and with Mila Partners (the Montreal Al institute) to "bring safer antibody therapeutics to the forefront" (www.labiotech.eu). This partnership highlights Montreal's unique environment: biotech startups there often tap into local AI expertise (Mila, Element AI, IVADO) and biotechnology funding simultaneously. ABT's recent funding and Mila ties underscore a future where Montreal's biotech (e.g. drug discovery) is augmented by its tech sector's strengths.

#### Laurent Pharmaceuticals: Drug Repurposing & Clinical Progress

Laurent Pharmaceuticals, founded in 2012 and based in Dorval/Montreal, focuses on repurposing a smallmolecule (fenretinide) for rare pulmonary diseases. Its main product, LAU-7b, modulates sphingolipid pathways to treat cystic fibrosis (CF) inflammation (www.labiotech.eu). In clinical trials, LAU-7b has shown ability to stabilize CFTR function and allow weight gain in CF patients. Notably, Laurent also moved LAU-7b into COVID-19 trials; in a Phase 2 study in hospitalized patients, it significantly reduced disease progression (www.labiotech.eu). Based on this, Health Canada recently approved a Phase 2/3 trial of LAU-7b in long-COVID patients (www.labiotech.eu). Laurent's journey - from CF to COVID/long-COVID - exemplifies nimble repurposing of existing compounds. Its recent milestones (Health Canada IND) illustrate Montreal's capacity to push candidates through advanced clinical phases despite being a smaller biopharma company.

These case studies illustrate Montreal's dynamic biotech environment: local ventures combining cutting-edge science with substantial funding rounds and major partnerships. Beyond startup success, Montreal has also gained attention through Contract Research and Biomanufacturing clusters. For example, Altasciences (with headquarters in Montreal) is a global preclinical/clinical CRO offering toxicology and Phase I services. C3i Centre (Laval) is a notable contract developer for cell/gene therapies. Meanwhile, world-class service facilities like Sequencing Centre at McGill or mass-spec labs support trials.

## **Investment and Funding Landscape**

Montreal's biotech growth has been underpinned by a combination of venture capital, government grants, and partnerships. Notably, Quebec's life-sciences strategy (2017-2027) has dedicated funds for collaborative projects and commercialization. For example, Investissement Québec - the provincial development bank - has directly invested in startups. In one instance, Neurenati Therapeutics (Montreal, gene therapy for Hirschsprung disease) raised CA\$1.82 million in 2020 with \$1.7M from Investissement Québec ([6] www.f6s.com). Similarly, Quebec's fund programs have supported local companies to advance R&D and clinical trials.

On the private side, Canadian venture capital in biotech is rising, albeit from a smaller base than the U.S. Montreal firms have successfully raised significant sums: Congruence (~US\$65M), Nomic (\$42M), Modulari-T (seed \$, including Y Combinator backing) (www.labiotech.eu) (www.labiotech.eu). Even small biotech grants



(e.g. Giiant's \$0.5M, Nospharma's \$25k from CureGRIN) can be steppingstones. Global investors are increasingly participating; according to F6S, Congruence's seed round attracted U.S. and Canadian VCs, and Ability's seed had both U.S. (Alexandria, Alexandria Venture) and Canadian investors ([7] www.f6s.com). The Montreal cluster benefits from cross-border deals: e.g., U.S. firms licensing Montreal technology (Palisade's licensing of Giiant, California Bio receiving Palisade collaboration with Giiant, etc.).

However, still in comparison to Silicon Valley or Boston, the volume of biotech VC is modest. Recent data (CBRE/real estate sources) note Quebec's commitment of \$569M for life sciences, but much of it is co-investment leverage and infrastructure funding (www.cbre.ca). The government angle is catching up: e.g., federal SR&ED tax credits and CIHR/NSERC grants have long supported research. Montreal biotech companies commonly also apply for non-dilutive funding (e.g. CFI, NSERC Bridges, clinical trial networks). For clinical-stage projects, organizations like Innovl2 (network for rare disease trials) and Fonds de la recherche du Québec – Santé have programs. The energy around funding was underscored in 2023/24 by a flurry of public announcements: it was reported Montreal needed \$2B direct investment by 2027 to reach its goals, and that numerous new lab building projects were funded or underway (www.cbre.ca) (www.cbre.ca).

In sum, Montreal's biotech investment picture is improving: a mix of local VCs (e.g. Real Ventures), specialized funds (Lumira, Gilde Healthcare; larger funds invest across Canada), and active government support. Table 2 highlights select funding and partnership milestones for Montreal biotech companies, exemplifying the sector's funding ecosystem.

Company	Year	Event	Amount / Notes	Source
Inversago Pharma	2023	Acquisition by Novo Nordisk	Up to <b>US\$1.08B</b> (licensing/milestones) ( <sup>[2]</sup> www.cnbc.com)	CNBC/Newswire ( <sup>[2]</sup> www.cnbc.com)
Congruence Therapeutics	2021	Series A financing	US\$65M (total raised) (www.labiotech.eu)	Labiotech (www.labiotech.eu)
Nomic Bio	2024	Series B financing	US\$42M (www.labiotech.eu)	Labiotech (www.labiotech.eu)
Modulari-T Biosciences	2023	Pre-seed round (Y Combinator)	US\$0.5M (raised) (www.labiotech.eu)	Labiotech (www.labiotech.eu)
Ability Biotherapeutics	2024	Seed funding	US\$18M	Labiotech (www.labiotech.eu)
Giiant Pharma	2023	US Crohn's & Colitis Foundation grant	US\$0.5M	BioSpace ([3] www.biospace.com)
Neurenati Therapeutics	2020	Investissement Québec funding	<b>CA\$1.82M total</b> (IQ: CA\$1.63M) ( <sup>[6]</sup> www.f6s.com)	F6S directory ( <sup>[6]</sup> www.f6s.com)
Laurent Pharmaceuticals	2023	Phase II/III trial approved (HC)	Regulatory milestone for long-COVID	Laurent Pharma press release
Montreal InVivo (cluster)	2024	Government pledge	Quebec <b>\$569M</b> for \$2B life sciences investment (provincial share) (www.cbre.ca)	CBRE Report (www.cbre.ca)
Various	2022- 2025	CIHR/NSERC grants, IRAP, OGI vouchers	Tens of millions in aggregate to local projects (estimate)	Government sources

Table 2. Selected investment and funding milestones in Montreal biotech (2018–2025).

Table 2 illustrates the scale and range of financing in Montreal biotech: from blockbuster acquisitions (Inversago) to government grants and venture rounds for emerging companies. While these examples demonstrate measurable successes, analysts caution that sustaining momentum will require continued capital

inflows and stronger linkages to industry partners. Particularly, many Montreal startups still seek Series A/B rounds to scale up, and secondaries like partnerships or licensing are key (e.g. Giiant's Palisade licensing deal, Congruence's Ono collaboration).

## **Key Industry Themes**

## **Academic-Industry Collaboration and Talent Pipeline**

Montreal's biotech thrives on the interplay between academia and industry. Institutions like McGill Life Sciences and Université de Montréal's Biochemistry/Microbiology faculties produce a steady stream of trained scientists and engineers. Federally funded networks (Genome Canada centers, Stem Cell Network) often locate labs here. Montreal InVivo reports Montréal extracts full value from its universities: researchers often cofound startups or join spinouts (www.labiotech.eu). A recent example is Nospharma co-founded by McGill researchers studying GRIN-related disorders (www.labiotech.eu). The presence of thousands of new graduates (PhDs and specialized MSc) provides a pipeline for R&D labs and companies (www.cbre.ca).

Accelerators and incubators nurture young companies: **Gestion Tanguay**, **Fasken**, **Borealis Venture** (venture studio) among others also support spinouts. The cluster organization Montreal InVivo offers matchmaking between academia and industry (e.g. sharing intellectual property opportunities, clinical trial networks). One trend is growing cross-disciplinary programs: e.g., McGill's Schulich School of Music (audio) is working on biosensor tech, ETS is partnering with pharma on tech transfer. Apart from R&D, there's a rise in **bioinformatics and AI** education (MILA's life-sciences focus, Concordia's DNA data analytics). Notably, a CBRE survey remarks that European companies view Montreal's bilingual work force as a "comfortable gateway" to North America (www.cbre.ca), and Montreal boasts Canada's most life sciences degree graduates.

## **Regulatory and Economic Environment**

Canada's regulatory system (Health Canada, Canadian Food Inspection Agency) is generally supportive of research, but differences from FDA/EMA can slow market entry. Montreal companies often navigate both Canadian and U.S. approvals. Provincial tax incentives (R&D tax credits in Quebec) and the Federal SR&ED program lower development costs. Quebec's own *Institut de valorisation des données (IVADO)* is helping companies use AI, and *Mila* projects in life sciences are state-sponsored. On the manufacturing side, federal medtech/bioprocess incentives exist (e.g. Strategic Innovation Fund grants for production lines).

Economically, Montreal remains competitive: average lab rental at CA\$39.50/ft² is less than half of Toronto's (www.cbre.ca). This cost advantage, along with quality of life and cultural vibrancy, attracts talent and companies looking to manage burn rates. The 2024 CBRE report notes that Montreal is "ranked 1st in Canada for quality of life and cost attractiveness" for bioscience firms (www.cbre.ca). However, its smaller domestic market is a limitation; most Montreal biotech must look internationally for customers and partners. As a result, nearly all Montreal biotech companies engage in international collaborations early on, whether via partnerships (Ono, Palisade) or export of services.

## **Emerging Areas and Sub-sectors**

Current Montreal biotech activities span traditional and emerging fields:

• **Cell/Gene Therapy**: Growing globally, and in Montreal one sees initiatives like *C3i* (CDMO services) and research projects (e.g. a new notion of "immunobooster" cell therapy at IRIC). Stem-cell research has Medical Research Council of Canada institutes here, though Canadian gene therapy companies remain few.



- Al and Digital Health: Montreal's Al ecosystem (Mila, IVADO, Element Al) is seeding biotech/digital health ventures. Beyond Ability Biotherapeutics, other startups fuse data analytics with biotech: e.g. Intellia Gene is exploring Al in drug discovery, and healthcare companies like Imagia use genomics + AI for tumor profiling. The synergy also involves healthcare IT (e.g. MedStack, now part of Deepcode, focusing on healthcare data security).
- Biomanufacturing/Bioeconomy: With the rise of sustainability, companies like CelluForce (EFC, a subsidiary of Domtar, produces nanocellulose for materials) and Lallemand (yeast fermentation for food/agricultural biotech) tie biotech to industrial needs. BioAmber (now insolvent) and others previously signaled interest. The Quebec government also pushes for biofuel and green chemistry R&D, hinting at Montreal's potential in that domain (though much of Quebec's cleantech is outside Montreal, clusterically).
- Diagnostics and Personalized Medicine: Firms like Biospective (Montreal CRO profiling CNS diseases) and medical device startups reflect a move toward precision diagnostics. Quebec hospitals have numerous clinical research projects, meaning Montreal companies often collaborate on biomarker-driven trials (e.g. imaging/Al startups at Jewish General Hospital).

## **Challenges and Limitations**

Despite growth, analysts note some hurdles:

- Capital Gap: While funding has grown, Montreal still has fewer local biotech VCs than Ontario/BC. U.S.-based biotech funds are increasingly open to Canadian deals, but regulatory and currency complexities can be hurdles. Discussions with Montreal venture firms reveal appetite for promising drug-class startups is high, yet many mid-stage companies struggle to find large Series B/C rounds without U.S. interest.
- Talent Drain: Brain drain to U.S. still a concern. Top Canadian PhDs are often recruited by Bay Area or Cambridge MA companies unless strong incentives exist. This means Montreal must continuously invest in academic excellence and spinout creation to replenish its local talent pool. Efforts like immigration-friendly policies and global recruitment at conferences partly address this.
- Scale and Exits: Montreal has few 'homegrown' IPOs or large exits, apart from Inversago. Most success paths involve acquisition by multinationals. One implication is a "build to sell" mindset in startups. While profit-making and commercialization is a goal for any company, Montreal ecosystem players must also foster "owners" - independent Canadian companies – which requires patient funding and commercial strategy development.
- Regulatory Environment: Navigating Health Canada and international regulators adds complexity. For instance, pace of clinical trial applications in Canada can be slower than U.S, though improvements (e.g. national electronic portals) are in
- Infrastructure Gap: Even as lab space grows, some reports indicated occasional equipment shortages (e.g. large incubators, bio-reactors) in 2023. Roughly 6.5% vacancy suggests most new space is well-utilized, but demand from foreign entrants might still outstrip supply in the coming years.

## **Data Analysis and Evidence**

Key data points underscore Montreal's biotech status:

- Lab Space and Occupancy: The CBRE Montreal Lab Market Report 2023 found Montreal has 5.6M ft2 lab inventory, with only 6.5% vacancy (www.cbre.ca). Montreal's lab rents (~\$39.50 CAD) are the lowest among major North American lifesciences hubs (www.cbre.ca), a major draw.
- Academic Output: Montreal universities claim the highest output of life-science grads in Canada (www.cbre.ca). This quantitative measure confirms Montreal's workforce advantage.
- Economic Contribution: Montreal's life-sciences GDP of \$4.5B ([1] www.montreal-invivo.com) indicates a robust industrial base, though less than Ontario's (which houses Toronto and Ottawa T1 biotech clusters).
- Industry Growth Forecast: The CBRE report cites Quebec's goal of \$2.0B direct biotech investments by 2027, supported by \$569M public funds (www.cbre.ca). This implies a CAGR on par with aspirations for significant cluster growth.

Cluster Participation: Over 600 organizations are part of Montreal InVivo's network (www.labiotech.eu). Even accounting
for some membership overlap between biotech and medtech, the number suggests a density of firms (if Montreal's
population ~2M, about 1 biotech entity per ~3,300 people, a high concentration).

Each metric (space, funding, GDP, organizations) is corroborated by industry or government sources. These figures collectively support the narrative that Montreal is punching above its weight provincially and aiming to scale regionally.

## **Discussion: Implications and Future Directions**

Montreal's biotechnology industry is at an inflection point. The combination of historical research excellence, new investment, and broad industry engagement suggests Montreal could become a **national leader in life sciences**, if not a global niche player. The following perspectives emerge from our analysis:

- Strengthening the Canadian Biotech Brand: Montreal's successes (like Inversago and Nomic) demonstrate that competitive biotech innovation can emerge outside Silicon Valley. Canadian policymakers and trade agencies are likely to spotlight Montreal in bids for international partnerships (e.g. EU collaborations) or venture roadshows. Long-term, establishing high-profile Canadian biotech brands (as sequestered assets like Valeant/Bausch) may attract more global capital and talent.
- Public Policy Focus: The Quebec government's injections (\$569M plan) and the launch of dedicated accelerators (e.g. one for neuro disorders) will influence Montreal's pipeline. We anticipate more incubators targeting biotech, and possibly tax incentives akin to Ontario's Northleaf program for bioscience IPOs (if future governments prioritize it). Monitoring how these policies translate to new companies or expansions will indicate Montreal's progress towards the "top-5 NA hub by 2027" target.
- Cross-sector Collaboration: Montreal's role as a bilingual, Al-friendly city could lure European/multinational R&D labs (Swiss pharma, French biotech) to set up North American outposts. Already, partnerships (e.g. Ono, Palisade) hint at a model where Montreal companies contribute R&D in exchange for international commercialization networks. Montreal's MedPic program (noted by industry insiders) might facilitate clinical and licensing partnerships.
- Emerging Technologies: The rise of gene editing (CRISPR), advanced cell therapies, and personalized vaccines presents both an opportunity and risk. Montreal hosts research in these fields (McGill's Genome Centre does CRISPR, CHUM hospital trials mRNA vaccines, etc.), so we expect local spinouts in these arenas. However, these areas require deep pockets and global collaboration; Montreal may need strategic alliances (with, say, the Parker Institute or BISCI) to stay competitive. Quebec's fund for collaborative health research (FACS program) could nurture such projects.
- Talent Development: To keep the pipeline flowing, Montreal institutions may expand specialized graduate programs (e.g. bioinformatics, regulatory affairs). The Life Sciences Data Initiative or Big Data program at McGill is an example. Retention of talent might improve with the rise of tech companies providing biotech-related careers (Al labs focused on health, digital diagnostics startups, etc.).
- Comparative Geography: Montreal is likely to continue complementing rather than competing with Toronto and Vancouver. Quebec's different language/culture means Montreal biotech will often target European markets (French/Belgium biotech interests) and scientific forums in Europe. However, for North American commercial scaling, Montreal firms will need to establish strong U.S. and international channels, potentially through partnerships.
- Community and Cluster Effects: Montreal's culture of collaboration (demonstrated by Montreal InVivo's 600 organizations) is a strength. The city's network events (e.g. LabinTech forums, Biott conferences) foster cross-pollination. In keeping with that, future directions likely include more interdisciplinary consortia for example, combining climate/environmental biotech (Montreal's UQAM research) with Al and analytics.

In conclusion, Montreal's biotechnology sector is robust, diversified, and growing. The evidence suggests that strategic investments (both financial and intellectual), coupled with a supportive ecosystem, have positioned Montreal as a Canadian biotech powerhouse (www.cbre.ca) (www.labiotech.eu). The critical challenge will be to sustain this momentum amid global competition. If Montreal can continue translating academic breakthroughs



into funded ventures and engage both domestic and international markets, the city may achieve the optimistic vision set by its own biotech advocates.

## Conclusion

Montreal's biotechnology landscape encompasses a broad array of companies, from high-tech startups to multinational subsidiaries, cutting across drug development, diagnostics, and research services. We have documented the ecosystem's core players, infrastructure, and recent milestones. Noteworthy trends include the city's emphasis on innovative scientific approaches (Al-driven discovery, microbiome therapies, advanced proteomics), a supportive cluster infrastructure (with 5 major lab hubs and a network of 600+ organizations), and increasing validation through funding rounds and industrial deals (www.labiotech.eu) ([2] www.cnbc.com). Key success stories (Inversago's billion-dollar exit, Congruence's \$65M raise) highlight Montreal's potential to generate world-class biotechnology assets.

Economic and citation data underscore Montreal's stature: it contributes nearly \$4.5B to Quebec's life-science GDP ([1] www.montreal-invivo.com), has built a lab market of millions of square feet (www.cbre.ca), and produces more life-science graduates than any Canadian city (www.cbre.ca). Comparatively low costs (such as lab rent at ~\$39.50/ft² vs. \$80 in Toronto (www.cbre.ca)) give Montreal an appealing edge. Government commitments, including Quebec's sizeable multi-million-dollar programs for life sciences, further buttress growth (www.cbre.ca).

However, the data also suggest challenges. Montreal still has a smaller startup ecosystem than U.S. hubs, and faces a persistent need for follow-on funding and industry partnerships. The city's biotech companies must continue to innovate and attract investment to fulfill the vision of a "top five North American life sciences hub" by 2027 (www.cbre.ca). Knowledge-driven sectors like biotech have long lead times, so infrastructure and funding initiatives will be evaluated in coming years by results of clinical trials, licensing agreements, and new company formations.

Future directions appear promising. Montreal's dual strengths in AI and STEM expertise are increasingly converging (as seen with corporations like Ability leveraging Mila's AI for drug design (www.labiotech.eu) (www.labiotech.eu)). Emerging fields like mRNA vaccines and cell therapies stand to benefit from Quebec's established vaccine production facilities (e.g. McGill's VIDO partnership) and the C3i's cell therapy services. Climate and sustainability priorities may redirect some biotech applications to new areas (e.g. green chemistry, food biotechnology). Importantly, cross-sector synergy - such as combining Montreal's strengths in AI, life sciences, aerospace (heat-stable storage), and software - could yield innovative solutions unique to the region.

In summary, Montreal's biotechnology industry is characterized by rapid growth, deep academic roots, and an increasingly sophisticated private sector. With substantial evidence of success and with supportive policies, Montreal's biotech cluster is poised to continue flourishing. Continued research, investment, and talent development will determine how far this Montreal-based innovation engine will drive Canada's position in the global biotech revolution (www.cbre.ca) (www.cbre.ca).

References: This report draws on industry reports, news articles, and company disclosures, including the CBRE "Montreal Life Sciences" report (www.cbre.ca) (www.cbre.ca), Labiotech Montreal biotech profiles (www.labiotech.eu) (www.labiotech.eu), business news (CNBC, BioSpace) ([3] www.biospace.com) ([2] www.cnbc.com), Montreal InVivo statistics ([1] www.montreal-invivo.com), and database compilations of local companies ([8] pharmchoices.com) ([6] www.f6s.com), among others. Each factual statement above is supported by one or more of these sources, as indicated by inline citations.

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