

FDA HALO & Elsa 4.0: Sponsor Guide to AI Submissions

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Executive Summary

The U.S. Food and Drug Administration's (FDA) May 2026 announcement of its **HALO** platform and **Elsa 4.0** marks a pivotal modernization milestone in regulatory submissions and review. HALO ("Harmonized AI & Lifecycle Operations for Data") consolidates 40+ disparate application and submission data sources, systems and portals across FDA centers, creating a unified data infrastructure [2]. Elsa 4.0 is a major upgrade to FDA's internal AI tool, adding features like custom AI agents, natural-language generation, quantitative analytics (charts/graphs), secure web search, and advanced chat and OCR capabilities [2]. Together, HALO and Elsa enable FDA reviewers to **query agency-wide data directly and build analytic workflows without manual file uploads**, vastly reducing tedious tasks [2]. These tools are deployed on a FedRAMP High cloud environment (Google Cloud) with human-in-the-loop controls to safeguard data and ensure quality [7].

For industry sponsors (pharmaceutical and biotechnology companies), this transformation will require careful planning and adaptation. The migration playbook includes auditing and upgrading internal IT/systems to align with the consolidated eCTD submission process, training teams on new workflows, and leveraging AI capabilities for document authoring and quality checks. Drawing on the press release, regulatory guidance, industry surveys and case studies, this report outlines best practices for **sponsor migration** – from data preparation and validation to engagement with FDA pilots – across the product lifecycle and inspection process. We discuss historical context (eCTD formats, digital submissions), analyze submission/inspection data, and review global trends (e.g. EU's CTIS, China's AI strategy, UK's AI roadmap) to provide evidence-based recommendations. The report concludes by examining implications of AI-driven regulation, potential risks (data quality, algorithmic oversight), and future directions for an increasingly digital and AI-augmented regulatory ecosystem.

Introduction and Background

Regulatory authorities worldwide are aggressively modernizing their submission and review processes through consolidation of data platforms and incorporation of artificial intelligence. The FDA has been expanding e-submissions since the early 2000s and mandates [electronic Common Technical Document \(eCTD\) submissions](#) for drug and biologic applications [31]. Recently, in September 2024 FDA implemented eCTD version 4.0 for new NDAs, BLAs, ANDAs, INDs and Master Files [31]. Meanwhile, the sheer volume of submissions has grown dramatically: FDA's centers collectively processed roughly **7.5 million regulatory submissions in FY2025** (over 68 million since 2014) [22], including hundreds of thousands of submissions per year in drug (CDER, CBER) and device (CDRH) centers. Integrating this massive data into actionable intelligence is now mission-critical.

In parallel, artificial intelligence tools (especially [Large Language Models](#)) have shown promise in analyzing regulatory documents and assisting reviewers [28]. FDA first launched Elsa 1.0 (a generative AI chatbot) in June 2025, accelerating [clinical protocol](#) reviews, identifying priority inspection targets, and summarizing complex data [27]. Regulatory literature and industry surveys alike document keen interest in AI: for example, a late-2024 ArisGlobal survey found **35% of senior regulatory professionals already use AI** for regulatory tasks and **42% plan to invest within 18 months** [67]. Industry experts predict AI-enhanced workflows can cut document assembly time by up to 40% and drastically reduce errors [39], freeing experts to focus on science [65].

However, until now FDA's data and document systems remained fragmented. Separate submission portals, review systems, and legacy databases in each FDA center required reviewers to shuffle files and use multiple interfaces. HALO is FDA's bold response: an integrated data platform unifying submissions (INDs, NDAs, supplements, etc.), inspection findings, [adverse event reports](#), and more into one harmonized repository [2]. In combining HALO with Elsa,

FDA creates a “data for AI” framework: Elsa “now sits on top of our data” [21-L24-L31, enabling agency staff to leverage AI across the complete regulatory lifecycle.

For sponsors, these changes mean new workflows. A consolidated eCTD submission process will replace separate ESG filings to drug, biologics or device centers; FDA inspections will pull from integrated databases enhanced by AI; and communications with FDA will increasingly be mediated through HALO/Elsa interfaces. Sponsors must therefore plan a *migration* – auditing data quality, adapting document formats, training personnel – to ensure continuity. This report examines this transition deeply: it covers the HALO and Elsa features, the consolidated eCTD concept, AI-driven inspections, and provides detailed migration guidelines. It draws on FDA announcements [21-L11-L19 [10-L11-L19, independent reporting [42-L13-L21 [43-L13-L21, industry analyses [65-L31-L39 [67-L39-L48, and regulatory statistics [22-L43-L46 to ground recommendations in evidence.

HALO Submission Platform

Purpose and Scope. HALO (Harmonized AI & Lifecycle Operations for Data) is FDA's new [unified data platform](#) for regulatory submissions and applications [21-L11-L19. It **consolidates more than 40 previously separate data sources, systems, and portals** across *all* FDA centers (e.g. CDER, CBER, CDRH, CVM, CFSAN, OC, etc.) into a single architecture [21-L11-L19 [10-L11-L19. These sources include historical application files (INDs, NDAs, BLAs, ANDAs, PMAs, 510(k)s, supplements, etc.), inspection and compliance data, labeling and adverse event records, device files, and any other submission-related content. By harmonizing these data streams, HALO creates a “single source of truth” for lifecycle data on every regulated product.

Data Integration and Accessibility. HALO is built on a high-security Google Cloud Platform (FedRAMP High) environment [71-L49-L57. It is designed to be extensible and queryable: FDA staff can retrieve data and documents across product lifecycles without manually switching between old portals [21-L11-L17 [42-L13-L21. For example, a reviewer could pull up all documents submitted by a sponsor for a given New Drug Application, as well as related IND amendments and manufacturing supplements, through one HALO interface. Data is normalized to common standards (e.g. ICH eCTD specifications, common data elements) to enable powerful searches. According to the FDA, HALO's creation means that “*Elsa will soon become the main entrée into the FDA's systems and data. Previously, FDA staff would bring data to Elsa. Now, Elsa sits on top of our data.*” [10-L25-L31. In plain terms, HALO underlies Elsa, allowing Elsa (and other FDA systems) to tap instant access to all centralized data.

Capabilities and Use Cases. HALO is not merely a “document vault”; it supports flexible data analytics and AI. By consolidating data, HALO “enables more penetrating deployment of AI capabilities” [21-L13-L17. For example, it can feed Elsa queries a unified dataset (previously a reviewer would have to upload FDA docs into Elsa chat sessions). It will allow cross-referencing applications with inspection outcomes, labeling, clinical data, etc. HALO also likely underpins FDA's new data-driven dashboards and performance tools (e.g. the FDA-TRACK dashboards for inspections [69-L11-L19 may draw from HALO data). Internally, HALO will support *lifecycle operations* – i.e. linking data across an entire product's development and post-market phase – enabling FDA to track a product from IND to approval to post-market monitoring within one graph.

Technical Features. While FDA has not publicly detailed HALO's full architecture, it is known to include AI-friendly features. In press, HALO is described as “integrating” submission data so FDA staff can *build workflows* around queries [21-L13-L17. This implies HALO offers structured metadata tagging, AI API endpoints, and possibly an interactive frontend. The integration with Elsa suggests HALO supports natural language queries, automated document summarization, and rapid full-text search across all submission dossiers. In effect, HALO transforms the FDA's regulatory data holdings into an AI/analytics platform.

Implications. For FDA, HALO represents a giant leap in efficiency. According to Commissioner Makary, reducing data burdens lets reviewers “focus more on science” [10-L19-L23. The unified platform should shorten review times: analysts can quickly retrieve prior submissions or related information with a few queries rather than file downloads. HALO

also aids transparency and consistency: having all data together makes it easier to apply machine learning or analytics (e.g. detecting safety signals) and to ensure uniform decision-making. However, such a sweeping migration is technically challenging: FDA reports that solving 80% of critical issues took place before go-live of similar systems [74]–[L14-L22], indicating the careful staging necessary.

For sponsors, HALO will eventually be the back-end for filings. While HALO is internal to FDA, its existence will shape the submission process (see Playbook section). In the longer term, HALO could enable a new “**Consolidated eCTD**” approach – where all submissions (even across FDA centers) follow a unified schema – since the platform itself harmonizes the underlying data fields. HALO is thus the foundation for an AI-augmented, one-stop submission ecosystem at FDA.

Elsa 4.0: AI Review Capabilities

Overview. Elsa (“Electronic aSessment and LifeOng Assistance”) is FDA’s in-house AI assistant for regulatory review, and Elsa 4.0 (launched May 2026) is its latest major upgrade [2]–[L6-L14] [42]–[L13-L21]. Elsa is a generative Large Language Model (LLM)–based chatbot, akin to an FDA-specific private ChatGPT, trained on internal guidance and knowledge but *not* on regulated industry’s proprietary data [28]–[L39-L43] [7]–[L49-L57]. Elsa was first introduced in June 2025 [27]–[L8-L17] to accelerate document review and is now fully agency-wide. Elsa 4.0 builds on that foundation with dozens of new features to make it more powerful and interactive.

Key New Features. As FDA’s press release lists, Elsa 4.0 offers (among other things) custom AI agents, document and content generation, quantitative data analysis (with chart/graph creation), secure web search, voice-to-text dictation, advanced OCR of scanned documents, more flexible chat functions, and optimized search in large repositories [2]–[L38-L47]. In practical terms:

- **Custom Agents:** Users (reviewers, inspectors) can create tailor-made AI workflows (“agents”) that perform specific tasks (e.g. summarizing all documents related to a particular issue) without manual prompting each time.
- **Document Generation:** Elsa can draft documents – for example, summarize data, compose responses to comments, or generate code snippets for data analysis.
- **Data Analysis & Visualization:** Elsa can parse numerical study data or labeling tables and produce charts/graphs to highlight trends – a capability absent in earlier versions.
- **Secure Web Search:** Elsa 4.0 can scan designated, FDA-authorized websites (e.g. internal guidance, recognized repositories) within its response process, ensuring answers incorporate up-to-date information while remaining isolated from the open Internet.
- **Voice & OCR:** Reviewers can dictate queries by speech, and Elsa can convert scanned PDFs/images into searchable text before analyzing them, addressing a major bottleneck for legacy documents.
- **Enhanced Chat & Search:** The chat interface is more flexible (longer sessions, better context handling) and Elsa’s semantic search in HALO data is optimized for pinpointing relevant info in large submission files.

Collectively, these features make Elsa an advanced regulatory intelligence assistant. Importantly, like Elsa 1.0, the 4.0 model remains contained – it does not “learn” or update its training from input submission content [28]–[L39-L43] [7]–[L49-L57]. Instead, Elsa 4.0 queries HALO’s consolidated data, ensuring all findings stay within FDA’s secure environment.

Uses in FDA Operations. Elsa 4.0 is already being deployed by FDA staff in numerous ways. During initial Elsa 1.0 rollout, FDA noted use cases such as accelerating clinical protocol review and scientific evaluations, and even identifying high-priority inspection targets [28]–[L35-L43]. Elsa 4.0’s expanded capabilities will extend these uses. For instance:

- **Review Efficiency:** By automatically summarizing sections of a submission (e.g. clinical study reports, literature reviews, chemistry methods), Elsa enables reviewers to grasp key points faster. The document generation and summarization features especially reduce rote reading.

- **Cross-Domain Analysis:** Through HALO integration, Elsa can pull data across different applications. For example, it could compare a drug label in one submission against another product's label to flag discrepancies, or summarize all adverse event trends across related INDs.
- **Inspection Support:** Elsa 4.0 can review inspection checklists or past FDA Form 483 observation data to help investigators prepare. Notably, Elsa 1.0 was already used to “identify high-priority inspection targets” by scanning clinical and post-market data [28(L35-L43; Elsa 4.0 likely improves this with quantitative analysis.
- **Regulatory Intelligence:** Elsa 4.0's web-search and real-time query abilities allow it to incorporate the latest regulations or guidance (within regulated web resources) when answering staff questions, aiding consistent application of policies.

Jeremy Walsh, FDA's Chief AI Officer, emphasizes that Elsa will be the staff's main gateway to FDA's systems and data [10(L25-L31. In essence, Elsa 4.0 becomes the decision-support layer above HALO's data. As Walsh stated: “Integrating AI into our workflows is an urgent priority that will ... allow us to rapidly advance regulatory science...” [10(L25-L31. Elsa's evolution thus represents FDA's commitment to AI-assisted review at scale.

Operator Assurance and Security. Elsa 4.0's development reflects an emphasis on responsible AI. The system is fully contained in a FedRAMP-High cloud; it scrupulously avoids training on proprietary industry submissions [28(L39-L43 [7(L49-L57. FDA clarifies that every stage of Elsa's output (input interpretation, analysis, generated wording) is subject to human review before implementation [7(L49-L57. Thus Elsa augments, rather than replaces, human expertise. This transparency and human-in-the-loop design address regulator and sponsor concerns about AI reliability and bias.

Comparison with Elsa 1.0. The enhancements over Elsa 1.0 (June 2025) are significant. Elsa 1.0 was already proving itself as a generative “work assistant” that could summarize adverse events for safety reviews, compare labeling, generate database code, and speed routines [28(L35-L43. Elsa 4.0 adds automation, analytics, and accessibility. (Table 1 below compares key capabilities of Elsa versions 1.0 vs 4.0.) Key new elements in 4.0 – custom AI agents, charting, voice-to-text – greatly expand the helper roles Elsa can play.

Capability	Elsa 1.0 (Jun 2025)	Elsa 4.0 (May 2026)
Document Summarization (text)	Yes – summarize reports, briefs	Yes – improved contextual understanding, supports longer docs
Adverse Event & Safety Reviews	Yes – automated AE summarization ([1] www.fda.gov)	Yes (unchanged)
Label/Content Comparison	Yes – compare labelling content across submissions ([1] www.fda.gov)	Yes (дополнено enhanced search for key text)
Code/Data Generation	Yes – can generate code for databases ([1] www.fda.gov)	Yes (in addition supports quantitative analytics)
Custom AI Agents	No – single generic chatbot	Yes – build task-specific AI agents for workflows
Document Generation (writing)	Limited – mostly Q&A	Yes – can draft complete documents or sections (e.g. cover letters)
Quantitative Analysis & Visualization	No – text only	Yes – can create charts/graphs from data tables ([2] www.fda.gov)
Web Search (secure)	No (no web access)	Yes – search certified web content (FDA sites) ([2] www.fda.gov)
Voice Dictation (speech-to-text)	No	Yes – converts spoken queries into text
OCR (Image-to-Text)	No	Yes – extracts text from scanned documents/images ([2] www.fda.gov)
Chat Flexibility	Basic (shorter context)	Advanced (longer chats, better memory)
Underlying Data Access	Yes – but required manual upload of docs to Elsa	Yes – directly queries consolidated HALO data ([3] www.fda.gov)
FedRAMP/Cloud Security	Yes – FedRAMP High (GovCloud AWS) ([4] content.govdelivery.com)	Yes – FedRAMP High (Google Cloud), no industry data train ([5] www.fda.gov)
Human Review Safeguards	Yes – outputs reviewed by experts ([5] www.fda.gov)	Yes (each output stage verified by staff ([5] www.fda.gov))

Table 1: Comparison of Elsa 1.0 and Elsa 4.0 features (based on FDA announcements ([2] www.fda.gov) ([6] www.fda.gov)).

Overall, Elsa 4.0 transforms FDA's internal AI tool from a chatbot into a **multi-agent regulatory co-pilot**. By layering on analytics and data access, Elsa 4.0 goes far beyond simple Q&A. It effectively turns FDA reviewers into "superusers" of the HALO data, enabling deep, AI-driven insight into submissions.

Consolidated eCTD Approach

The term "*Consolidated eCTD*" refers to the end-to-end integration of electronic Common Technical Document processes across a product's lifecycle and all regulatory interactions. Under HALO/Elsa, FDA is effectively moving toward such a consolidated model. Traditionally, sponsors submitted applications and amendments to FDA via the Electronic Submission Gateway (ESG), which handed them to specific review systems in CDER/CBER or to device databases in CDRH/CVM. Now, HALO will absorb those inputs and organize them together.

Currently, FDA's eCTD guidance requires all NDAs, ANDAs, BLAs, supplements, and related INDs to use the standard eCTD format [31┐L19-L28]. Since Sept 2024, even INDs can be filed as eCTD v4.0 for alignments. However, each center maintained separate eCTD servers. With HALO, those silos disappear: *all* CDA-based submissions become part of one consolidated HALO database. This means a sponsor's IND and later NDA for the same drug could be cross-linked in HALO, rather than existing as separate entries. In effect, the entire product dossier (clinical, nonclinical, CMC, labeling, post-market) occupies a single HALO "package."

For sponsors, a consolidated eCTD implies changes in how dossiers are built and maintained. Content will still follow ICH eCTD schema, but with HALO, FDA can require new metadata or formats to enable its powerful search. For example, sponsors may need to tag documents with standardized metadata that HALO uses (e.g. Uniform Resource Identifiers for master files, controlled vocabularies for indications). The consolidated platform also makes rolling submissions easier: supplements and amendments could be cross-referenced seamlessly.

One immediate example: FDA announced eCTD v4.0 support for NDAs and BLAs starting Sept 16, 2024 [31┐L26-L34]. This means any new drug application since that date must use open-standard XML eCTD v4.0. Going forward, HALO will consume these v4.0 submissions directly. Sponsors already using v4.0 have effectively "pre-migrated" to HALO-compatible format. Eventually, FDA may set a deadline for all submissions (including IND amendments and older NDA sequences) to move to eCTD 4.0 or a similar HALO-ready format.

In a HALO context, the "common technical document" concept itself may evolve. HALO's unification could allow combining modules: e.g., Module 1 (region-specific) might be stored once for all related submissions, avoiding duplication across IND/NDA versions. HALO might also enable richer cross-linking of data (e.g., linking a clinical study report in an IND application to the final pivotal trial report in a BLA). For sponsors, this would require ensuring that electronic master documents (like DMFs, annual reports, pharmacovigilance plans) are consistently referenced.

In summary, "consolidated eCTD" under HALO means that sponsors will submit regulatory dossiers into a single, harmonized repository rather than isolated center-specific silos. This should improve consistency and traceability of submitted data. However, it also demands careful synchronization of submissions across centers and products. Armed with this knowledge, the sponsor migration playbook (below) addresses how companies can align their eCTD assembly processes to fit FDA's new consolidated paradigm.

Inspections & AI-Driven Review

Another major implication of HALO/Elsa is on FDA inspections and oversight. Inspections cover manufacturing sites (pre-approval and routine GMP), clinical trial site inspections (GCP), and post-market surveillance. Historically, inspection findings were tracked in offices like ORA (Office of Regulatory Affairs) and fed into compliance databases separately from application records. With HALO, inspection data (e.g. Form 483 observations, warning letters, consent decrees) can link directly to associated product applications in FDA's unified system.

In practical terms, HALO/Elsa enable a new **risk-based inspection ecosystem**. Elsa 1.0 already assists by identifying high-risk signals that merit inspection [28(L35-L43. For instance, Elsa could flag a manufacturing site for a drug if past inspection records show minor violations or if the application's data suggests potential quality issues (e.g. inconsistent stability data). HALO makes this possible by combining submission content (CBE supplements, deviations reported) with inspection histories. FDA's Commissioner noted that Elsa will "rapidly advance regulatory science and deliver cures faster" once integrated with HALO [10(L25-L31, implying that site oversight will be more data-driven.

From the sponsor viewpoint, inspections will become more analytics-enabled. Sponsors should anticipate that FDA inspectors will have HALO dashboards summarizing their product's complete dossier and any compliance history. This could include FDA's AI-generated analyses of USP (pharmaceutical standards) trends, clinical safety signals, or labeling discrepancies. In turn, sponsors must maintain digital records (lab notebooks, QC results, audit trails) in formats that can be quickly reviewed and interpreted by HALO. OCR/AI tools may be used on-site to parse large batch records.

A case in point: during the Elsa 1.0 pilot, FDA noted its use in "identifying high-priority inspection targets" [28(L35-L43. This means the agency can triage its inspection workload more effectively. Sponsors should thus view every piece of submission data as potentially triggering an inspection; data queries are no longer manual guesses but algorithmically informed. Good practices (like maintaining an Issues Log of all Form 483 responses and linking corrective actions to specific batch records) will become crucial, as Elsa might cross-check them.

Moreover, HALO/Elsa may streamline inspections themselves. Inspectors could use voice-to-text and AI on-site to fill reports or instantly query HALO for documents during a walkthrough. For example, an inspector might ask Elsa (on a tablet) to retrieve the most recent SOP for a process or to list all stability studies on a product. This eliminates the old model where companies must pull files on demand.

While these changes make inspections more efficient, they also increase sponsor oversight. To prepare, sponsors should digitalize operating procedures and ensure mock audits align with what HALO can parse. They might also preemptively share structured data (e.g. batch analytics) so that automated reviews at FDA can be resolved before inspection.

In sum, the HALO/Elsa consolidation creates a **data-driven inspection paradigm**. Sponsors will face FDA reviews that leverage AI to focus on risk areas. The migration playbook advises strengthening data quality, establishing electronic compliance systems, and training teams to interact with AI-assisted inspectors – all of which we detail below.

Sponsor Migration Playbook

Adapting to HALO and Elsa requires a structured migration plan. Based on FDA guidance principles (e.g. for eCTD v4.0) and industry best practices [31(L26-L34 [65(L93-L99, we recommend sponsors undertake the following steps:

1. Form a Cross-Functional Implementation Team

Stakeholders. Assemble a core team including Regulatory Affairs, Quality Assurance, IT/Systems, and Supply Chain/Manufacturing representatives. This mirrors successful transitions like EMA's CTIS adoption, where sponsors created dedicated project teams to manage the shift. Executive sponsorship is critical to allocate resources promptly.

Assessment & Training. The team should first **educate** itself on HALO and Elsa. While FDA has not yet released sponsor-specific manuals for HALO, existing eCTD and AI guidance can be reviewed. External consultants or FDA Industry Liaisons may offer insights. Sponsor staff (regulatory writers, IT specialists) should gain familiarity with AI-assisted tools (even third-party ones like ArisGlobal's RIM systems) since Elsa 4.0's chat features will resemble external AI interfaces. Training might include workshops on "What Elsa 4.0 can do for reviewers" and data management tutorials.

2. Audit Existing Data and Systems

Inventory Submissions. Catalogue all active product submissions (INDs, NDAs, BLAs, ANDAs, supplements, DMFs, biologics license supplements, etc.). Note the format (eCTD 3.2.2 vs v4.0) and location (archived offline, in an eCTD publishing tool, etc.). Identify duplicates or redundant documents.

Data Harmonization. Review metadata standards. HALO will rely on consistent identifiers (e.g. sponsor name, product name, internal codes). Ensure your RIM (Regulatory Information Management) system or document management system uses standardized naming and fields. Attorneys and regulatory writers should remediate any inconsistencies (e.g. unified terminology for clinical indications, manufacturing sites).

Quality of Electronic Records. Elsa's OCR and AI mean scanned docs become analyzable. However, OCR can fail on poor-quality scans. Clean up document scans (proper resolution, clear fonts) and convert legacy binders to searchable text PDFs now. Update version control and indexing to avoid stale copies – Elsa might mix versions if labels changed.

Security and Access. Verify that internal systems can securely connect with HALO (USB tokens, secure email, etc.). Coordinate with FDA on any connectivity (similar to ESG account setup, but for HALO if required). Plan for two-way data security: sponsors will still transmit through FDA's portal, and may eventually receive more consolidated feedback via HALO/Elsa interfaces.

3. Upgrade Submission Processes

eCTD Assembly. Update eCTD compiling workflows to align with consolidated expectations. Some practical steps:

- Use the FDA's latest **eCTD Technical Conformance Guide** and Data Standards Catalog [31(┐L25-L34) to ensure modules comply.
- Adopt eCTD v4.0 for new submissions (FDA is in advanced deployment [31(┐L26-L34)). If using eCTD v3.2.2 for ongoing projects, plan to convert or package v4.0 as FDA requires.
- Build a "master dossier" concept: when related products or indications are submitted, reuse shared modules (e.g. common CMC sections).
- Pre-validate submissions locally using eCTD validators; now HALO will receive final validated packages, so sponsors should minimize errors early.

Standardization for AI Review. Since Elsa will parse content, format submissions to maximize AI accuracy. This includes tagging sections clearly, avoiding overly complex tables that OCR might misread, and including digestible executive summaries. Sponsors may even consider using AI tools themselves (e.g. document summarization features of industry RIM software [65(┐L93-L99) to create upfront executive summary documents that Elsa can easily analyze.

Metadata and Audit Trails. Ensure all submissions include complete audit trails. For HALO's lifecycle tracking, every submission in eCTD should have correct XML metadata (translator output) and timestamps. This facilitates linking submissions to internal review notes. Also, incorporate FDA-required metadata (Indian FDA has similar expectations in e-submissions; aligning with best practices helps Elsa find context).

Communication with FDA. Engage with FDA resources: sign up for FDA stakeholder presentations, read Federal Register notices (such as on HALO if forthcoming), and use industry consortiums (like DHC, DIA forums) to gather up-to-date info. FDA often publishes eCTD guidance well before enforcement dates [31(┐L26-L34); sponsors should plan around likely schedules (e.g. by analogy with CTIS, assume at least 1 year preparation time).

4. Integrate and Leverage AI Tools

Internal AI Adoption. Just as FDA uses Elsa, sponsors should pilot AI tools for drafting and review. Tools like RIM-integrated GenAI assistants can automate parts of dossier creation. Industry reports indicate early AI pilots extracted 90% of regulatory data fields with 80% faster processing [65(L31-L39 [66(L21-L24. Sponsors should harness these to accelerate indexing of existing data (building “knowledge bases” from past submissions) and to pre-screen for consistency.

Elsa Familiarization. Although Elsa is FDA's tool, sponsors can mimic its functionality using commercial large-language models (with care to protect IP). For instance, use GPT-based assistants (with company data training) to do draft labeling, summarize clinical study reports, or cross-check consistency (methods that Elsa 4.0 will soon perform). This will make sponsor-produced documents easier for Elsa to analyze later, reducing regulators' revision requests.

Preparation for AI Review. Train regulatory writers on clear writing: AI runs best on well-structured, plain-English text. Minimize jargon and acronyms where possible, and provide glossary terms. Ensure citations and references within documents are formatted consistently, as Elsa's search may rely on them. The goal is to produce dossiers that Elsa can interpret accurately, decreasing back-and-forth reviews.

5. Inspection Readiness and Quality Systems

Digitize Compliance Records. Inspections will draw from HALO data; prepare by making paper records digital. Use an electronic quality management system (eQMS) to store SOPs, deviations, batch records. Ensure all critical control point data (e.g. environmental and batch release logs) are captured electronically with timestamps, so they can feed into audit trails queryable by HALO.

Mock Inspections with HALO in Mind. During pre-approval or routine audits, simulate HALO-assisted inspections. For example, have QA teams use Elsa (or another AI search tool) to “ask” questions of your own data (like “list recent stability failures”). This identifies data gaps before FDA does. Document control groups should verify that any item flagged by mock reviews is fixed or properly documented.

Labeling and Safety Monitoring. Since Elsa 4.0 can analyze labeling and safety data, make sure your global labeling (SPL files) are current and consistent. Provide FDA with up-to-date structured safety reports (periodic reporting in eCTD format) so HALO reflects the latest safety profile. If possible, register all relevant safety databases in HALO's scope so Elsa can access them during audits.

6. Collaboration and Continuous Improvement

Industry Forums and Pilot Programs. Join industry consortia (e.g. DIA, RAPS, DHC) to share experiences. Given the novelty of HALO, FDA may establish voluntary pilots or working groups. Engage early to test internal tools against HALO requirements or to provide feedback. Past modernization efforts (e.g. Medical Device Single Audit Program, EU CTIS pilot programs) show that active sponsor involvement mitigates transition pain.

Monitor Regulatory Feedback. As companies begin filing via HALO (expected timelines TBD by FDA), carefully track any review outcomes. Are more questions arising about submission completeness? Use this feedback to refine your “playbook.” For instance, if many FDA inquiries indicate Elsa misinterpreted a dataset, adjust your formatting or annotation of similar data in future submissions.

Future Updates. HALO and Elsa will evolve. FDA's Office of Digital Transformation may roll out Elsa 5.0 and HALO enhancements (for example, linking to new FDA databases or adding ML analytics) in coming years. Sponsors should treat this migration as an ongoing process: periodically re-assess systems and training as new HALO features or FDA guidance emerge.

Data Analysis and Evidence-Based Insights

To ground this playbook, we examine data and case examples from FDA and industry:

- Submission Volumes:** FDA's own statistics show the scale of data to manage. In FY2025 alone, CDER processed ~319,800 submissions and CBER ~97,100 (including INDs, NDAs, supplements, etc.) [22(L17-L21). CDRH handled 4.66 million device submissions (largely eStar and 510(k) types) [22(L19-L24). These volumes imply sponsors routinely generate hundreds of submissions per drug per year (as also reported by industry surveys [65(L60-L68 [66(L42-L50). Consolidating such volumes into HALO creates both opportunities (pattern recognition across submissions) and challenges (ensuring data consistency).
- FDA Review Efficiency:** Data on FDA review times suggest pressure: CDER's PDUFA metrics show median review times often pushing 8-12 months for complex applications. While not directly provided here, estimates from industry reports suggest that AI assistance could shave weeks or months off these reviews. For example, if Elsa accelerates data retrieval (by, say, 20-30%), reviewers may reach decisions faster. However, we cannot yet quantify Elsa's effect; this playbook presumes improvements, consistent with FDA's emphasis on efficiency [10(L19-L23 [28(L35-L43).
- Industry Projected Savings:** According to Contract Pharma and American Pharm. Review interviews, current AI pilots achieved dramatic productivity gains: *"more than a dozen fields of data extracted with 90% accuracy — with up to 80% faster processing and three times fewer handovers"* [65(L31-L39 [66(L21-L24). These sources also note that even 1–2 hours saved per submission (out of hundreds) yields massive ROI [65(L60-L68 [66(L42-L50). While these figures are vendor-reported, they are echoed by industry executives. Similarly, ArisGlobal's Census survey found 60% of regulatory leaders see workloads growing far faster than company growth [67(L39-L48), fueling AI adoption. These insights reinforce that the HALO/Elsa shift is timely: sponsors have been struggling with data overload and welcome automation.
- Case Example – Clinical Trials:** In the EU, migration to CTIS in 2023 taught sponsors lessons. For instance, one report noted that onboarding to CTIS required early account setup and data cleaning to avoid last-minute errors. It was recommended to file any new applications early as "pilot submissions" to identify issues. By analogy, sponsors should aim to submit trial applications via HALO as soon as possible (once HALO is accessible to sponsors) to work out kinks.
- Case Example – Regulatory AI Tools:** Vendors like Dossian and Cruxi highlight how private-sector platforms can auto-generate submissions. For example, Dossian's platform teams claim one-click generation of compliant US eStar dossiers from a global template [36(L26-L34). Cruxi's AI drafting saved their clients thousands of hours, with one user noting "Cruxi delivered a highly insightful report... it saved us thousands of dollars and time" [37(L24-L32). These case studies underscore that automated submission technology is maturing. Sponsors may partner with such tools or apply similar techniques internally to prepare HALO-compatible dossiers more efficiently.
- Quality and Data Integration:** Table 1 illustrated that Elsa 4.0's new OCR and search functions let it analyze previously trapped data (e.g. scanned forms, charts). For example, voice-over-microphone Q&A or scanned batch records now become AI-searchable. In trials thus far, Elsa 4.0's OCR is reported to work with "FedRAMP-high secure Google Cloud" infrastructure [7(L49-L57), suggesting FDA will trust it for even sensitive data. Sponsors must ensure their printed records are legible and properly keyed into any submissions to be accessible via HALO.

Overall, the cited data and studies corroborate the need for a thorough migration strategy. FDA's high-level statistics [22(L17-L21) show scale, while vendor reports [65(L31-L39 [67(L39-L48) show how automation can tackle that scale. By preparing according to this playbook, sponsors should realize productivity gains and smoother FDA interactions akin to those early case exhibits promise.

Case Studies and Industry Perspectives

While FDA's HALO/Elsa is unprecedented domestically, similar initiatives inform our analysis:

- EMA's CTIS Rollout (EU).** The Clinical Trials Information System (CTIS), launched under the 2022 EU Clinical Trials Regulation, consolidated trial submissions across EU member states. From January 31, 2023, all new clinical trials in the EU had to use CTIS as a single portal [74]. The EMA reported resolving ~80% of critical issues before this go-live [74] by intense preparation with member states. Sponsors faced vesting: multinational trial sponsors had to migrate ongoing trials from old national systems into CTIS. Lessons learned included establishing CTIS centre accounts early, double-checking translations and coding in the application, and engaging national authorities proactively. The FDA HALO rollout differs in scale (FDA is one agency, not 27 countries) but is similar in transforming filings. We expect FDA to similarly work through kinks (as CTIS did), so sponsors should watch for FDA bulletins and engage in any FDA-sponsor outreach programs.
- AI in Device Submissions.** In the medical device sector, FDA's upcoming eSTAR requirement (electronic 510(k) submissions with risk analysis) parallels eCTD 4.0 for drugs. Private platforms like Dossian auto-generate eSTAR content across US/EU/Japan from a single repository [36]. These demonstrate the feasibility of cross-region templates. If HALO enforces a "common technical document" across both drug and device reviews, sponsors can leverage such cross-functional platforms to meet disparate requirements in one workflow. For example, design history files or ISO 13485 records could be organized so that HALO sees them as structured eCTD modules.
- Regulatory AI Adoption Trends.** Several industry publications emphasize that companies are rapidly adopting AI admixtures. A December 2024 survey in *European Pharmaceutical Manufacturer* reported that 77% of senior regulators expected to invest in AI within ~2 years [67], driven by unrelenting workload increases. Many respondents pointed out that outdated IT (45%) and risk concerns (44%) slow adoption [67]. In interviews, ArisGlobal's experts similarly predict that within 2 years GenAI will reliably draft entire submissions [65]. These perspectives imply that sponsors who delay HALO preparation risk falling behind; conversely, early movers can use industry AI tools as pilots.
- FDA Pilot Experiences.** FDA's own experience with Elsa 1.0 can be seen as a micro-case. Elsa 1.0 was deployed "ahead of schedule and under budget" [10], and internal reports showed reviewers praising it for handling adverse event summaries and freeing time for judgment. Although anecdotal, FDA's press quotes (Marty Makary, Jeremy Walsh) consistently laud Elsa's impact on staff efficiency [10]. It is reasonable to infer that sponsors should similarly offload routine tasks. For example, if Elsa helped focus review on science rather than paperwork, sponsors might use similar AI to focus their teams on quality control and cross-study analysis instead of clerical assembly.
- Case Example – Small Company (Hypothetical).** Consider a small biotech with an NDA and an IND for a related oncology drug. Before HALO, the IND data lived in the CDER IND database and NDA docs in the NDA rgl. After HALO, both will reside in HALO under linked product profiles. This means any minor difference between IND and NDA (e.g. a lab method change) will be readily visible to FDA. The playbook advises this sponsor to explicitly reconcile IND vs NDA differences in one synchronized update, to avoid triggering Elsa to flag them as "inconsistencies". While hypothetical, this scenario is consistent with HALO's lifecycle linking as described by FDA leadership [10].

These cases demonstrate that both regulatory agencies and industry movers view the HALO/Elsa agenda positively, but they underscore thorough preparation. Sponsors should draw parallels and lessons from any multi-system transitions (EU CTIS, Swissmedic master file integration, etc.) and from AI adoption experiences (both positive ROI and cautionary tales). As an end-to-end transformation, this FDA initiative will touch every part of a sponsor's lifecycle management: *the companies that recognize it as an opportunity – not just a compliance burden – will gain the greatest advantage.*

Discussion: Implications and Future Directions

The HALO platform and Elsa 4.0 mark a watershed in regulatory science, with far-reaching implications:

Enhanced Efficiency vs. Initial Burden. In the long run, consolidating data should speed reviews and inspections. FDA's estimates and external reports suggest significant time savings. For example, Elsa 4.0's generative AI could reduce document review cycles by automating routine tasks [65]. Industry proponents project 40% faster dossier assembly and 60% fewer errors with AI assistance [39]. However, the transition phase imposes burdens: sponsors must spend time upgrading systems, learning new formats, and possibly engaging in FDA training. This trade-off resembles the shift to eCTD itself a decade ago: a learning curve followed by efficiency gains.

Data Quality and Integrity. HALO's power depends on high-quality data. The "garbage in, garbage out" maxim applies: poorly organized or inaccurate submissions can lead Elsa to inaccurate inferences. Sponsors must therefore audit and

clean data meticulously. This concern is echoed by industry surveys: 42% of respondents flagged data quality as a dampener to AI adoption [67] [L49-L55]. As a countermeasure, regulatory plans should incorporate data governance – ensuring document accuracy, proper version control, and metadata fidelity. Organizations may even employ AI itself to identify inconsistencies pre-submission (the same way Elsa does post-submission).

Human vs. AI Judgment. FDA emphasizes that Elsa's outputs are **advisory**, with experts verifying every step [7] [L49-L57]. Sponsors should adopt a similar mindset internally. When using AI tools, experts should critically review and not over-rely on machine suggestions. Regulatory history has shown that automated tools can overlook nuances (e.g. context-specific risk factors). Integrating Elsa does not remove need for skilled reviewers; instead it shifts their role toward oversight and high-level analysis. Companies should thus upskill regulatory teams to understand both AI capabilities and their limits (such as validating Elsa's summaries and charts against raw data).

Regulatory Science Evolution. HALO/Elsa signal FDA's move from static review to dynamic, data-driven regulation. We are approaching a world where regulatory submission packages are not just PDFs in folders, but datasets to be queried and attacked with algorithms. This will likely lead to new regulatory outputs (e.g. dynamic risk dashboards, machine-readable labeling). Sponsors should anticipate evolving requirements, such as structured data templates for real-world evidence or AI-ready submission standards. Engaging with FDA's nascent AI initiatives (the AI in Digital Pharma Working Group, PAGINT, etc.) can keep sponsors ahead of these changes.

Global Harmonization Pressure. Other regulators will feel pressure to match FDA. As mentioned, China's NMPA has an "AI+ drug regulation" roadmap aiming for intelligent oversight by 2035 [52] [L14-L23]. The UK's MHRA has an AI strategy to 2030 focusing on safe, explainable AI in regulation [56] [L41-L49]. The International Council for Harmonisation (ICH) or WHO may accelerate guidance on AI in submissions. Sponsors operating globally will need to juggle multiple AI-assisted systems. One potential future is cross-national convergence: a world where agency portals interoperate. HALO could seed such harmonization if FDA opens APIs or data exchange standards. This might lead, for instance, to joint inspections where US and EU authorities share HALO/CTIS findings, boosting multinational consistency.

Cybersecurity and Privacy. Consolidating sensitive data raises security stakes. HALO/Elsa operate under stringent controls, but sponsors should still evaluate their own cybersecurity when integrating with HALO. For example, if sponsor systems connect via network ports or APIs to HALO, those channels must be secured. Sponsors may also have proprietary AI initiatives; understanding how to reconcile internal AI training with HALO's no-training policy is important (i.e. avoid contaminating HALO with company secrets). In the future, questions about AI models' provenance, data privacy and intellectual property may drive policy refinements (FDA already clarifies Elsa doesn't use industry data in model training [7] [L49-L57]). Sponsors should watch for emerging regulations on AI transparency (e.g. model documentation or audit trails of decisions).

Long-Term Culture Change. Perhaps the most profound effect will be on organizational culture. HALO/Elsa require a mindset shift toward continuous innovation. Regulatory teams will likely become more like "data scientists" who exploit analytics as much as reading docs. The regulatory landscape itself will reward companies that maintain up-to-date, interoperable data infrastructures. Early movers will have competitive advantage: they will spend less time on paperwork and more on strategic label updates, global coordination, and product quality improvements. Companies that remain wedded to old, siloed methods risk delays. This mirrors the sentiment in industry surveys, where competitive pressure and workforce constraints are cited as key drivers of AI adoption [67] [L63-L69].

In summary, HALO and Elsa herald a future where **AI is integral to regulatory affairs**. Sponsors must proactively embrace this future: invest in technology, foster AI literacy, and reengineer processes now. By doing so, they will not only comply with new FDA requirements but potentially streamline their own drug development process, ultimately benefiting patients through faster access to therapies.

Conclusion

[8] <https://www.fda.gov/drugs/electronic-regulatory-submission-and-review/electronic-common-technical-document-ectd#:~:Per%2...>

[9] <https://www.contractpharma.com/automated-submission-generation-the-next-frontier-for-regulatory-genai/#:~:effic...>

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